

**FILE**

# *The University of Texas Investment Management Company*



THE UNIVERSITY OF TEXAS  
INVESTMENT MANAGEMENT COMPANY

## *Presentation Materials Board of Directors Meeting*

*April 17, 1996*

# **UTIMCO**

## **BOARD OF DIRECTORS MEETING**

**April 17, 1996**

### **AGENDA**

|               |  |
|---------------|--|
| 8:00 a.m.     | <b>Call to Order/Approval of Minutes of February 22, 1996 Meeting (Tab 1)</b>  |
| 8:05 - 8:15   | <b>Funds Summary (Tab 2)</b>   |
|               | <b>Quarterly Investment Review</b>   |
| 8:15 - 9:00   | <b>Fixed Income (Tab 3)</b> <ul style="list-style-type: none"><li>- Background</li><li>- Permanent University Fund</li><li>- Long Term Fund</li><li>- Short/Intermediate Term Fund</li><li>- Short Term Fund</li></ul>   |
| 9:00 - 10:15  | <b>Equities (Tab 4)</b> <ul style="list-style-type: none"><li>- Background</li><li>- Permanent University Fund</li><li>- Long Term Fund</li><li>- Equity Manager Presentations<ul style="list-style-type: none"><li>Kempner Capital Management, Galveston, TX</li><li>Austin, Calvert and Flavin, San Antonio, TX</li></ul></li><li>- Emerging Markets - Templeton Investment Counselors</li></ul> |
| 10:15 - 10:30 | <b>Break</b>   |
| 10:30 - 12:00 | <b>Private Investments (Tab 5)</b> <ul style="list-style-type: none"><li>- Background</li><li>- Permanent University Fund</li><li>- Long Term Fund</li><li>- Approval of Commitments<ul style="list-style-type: none"><li>Thayer Equity Investors III, L.P. (Presentation by General Partner)</li><li>Wand Equity Partners, II, L.P. (Presentation by General Partner)</li></ul></li></ul>         |
| 12:00 - 12:30 | <b>UTIMCO (Tab 6)</b> <ul style="list-style-type: none"><li>- Financial Report - March 1996</li><li>- Approval of FY96-97 Budget Parameters</li><li>- Approval of Board Meeting Dates</li></ul>  |
| 12:30 noon    | <b>Adjournment/Lunch</b>   |

**MINUTES OF SPECIAL MEETING OF  
THE BOARD OF DIRECTORS OF  
THE UNIVERSITY OF TEXAS  
INVESTMENT MANAGEMENT COMPANY**

The Board of Directors of The University of Texas Investment Management Company (the "Corporation") convened in special meeting on the 22nd day of February, 1996, by means of conference telephone enabling all persons participating in the meeting to hear each other, said meeting having been called by the Chairman with notice provided to each Director in accordance with the Bylaws. Participating in the meeting were the following members of the Board of Directors:

Thomas O. Hicks, Chairman  
William H. Cunningham  
Donald L. Evans  
Tom Loeffler

thus constituting a majority and quorum of the Board of Directors. Also participating in the meeting was Thomas G. Ricks, President of the Corporation. Mr. Hicks called the meeting to order at 4:30 p.m.

Approval of Minutes

The first matter to come before the Board of Directors was approval of the minutes of the organizational meeting of the Board of Directors held on November 20, 1995 and of the special meeting of the Board of Directors held on January 18, 1996, copies of which had previously been furnished to each Director. By motion duly made, seconded and carried by a unanimous vote, the Board of Directors duly approved the minutes of such meetings.

Investment Management Services Agreement

The Board of Directors next considered approving an Investment Management Services Agreement between the Corporation and the Board of Regents (the "Board of Regents") of The University of Texas System (the "System"), a copy of which had previously been approved by the Board of Regents and furnished to each Director. By motion duly made, seconded and carried by a unanimous vote, the Board of Directors adopted the following resolution:

RESOLVED, that the form of Investment Management Services Agreement between the Corporation and the Board of Regents, a copy of which was presented to the Board of Directors, is hereby authorized and approved and the President of the Corporation is hereby authorized and directed to execute and deliver such Agreement, on behalf of the Corporation, with such changes therein as the said

President may approve, such approval to be conclusively evidenced by such execution thereof.

Investment Policies

The Board of Directors next considered adoption of investment policies previously approved by the Board of Regents and furnished to each Director. By motion duly made, seconded and carried by a unanimous vote, the Board of Directors adopted the following resolution:

RESOLVED, that the investment policies for the Permanent University Fund, the Long Term Fund, the Separately Invested Funds, the Short/Intermediate Term Fund and the Short Term Fund are hereby adopted and shall be attached to the Investment Management Services Agreement between the Corporation and the Board of Regents, as Exhibit A.

Assignment of Contracts

The Board of Directors next considered accepting the assignment by the Board of Regents of all investment management, brokerage, custodian and other contracts for investment management services and assuming all of the rights and obligations of the System and the Board of Regents thereunder. By motion duly made, seconded and carried by a unanimous vote, the Board of Directors adopted the following resolution:

RESOLVED, that the Corporation, as successor to the functions of the Office of Asset Management of The University of Texas System, hereby accepts the assignment by the Board of Regents of all investment management, brokerage, custodian and other contracts for investment management services and assumes all of the rights and obligations of the System and the Board of Regents thereunder, and that the proper officers of the Corporation are authorized to execute any necessary or appropriate documents or forms in connection with such assignment and assumption.

Code of Ethics

The Board of Directors next considered adoption of a code of ethics previously approved by the Board of Regents and furnished to each Director. By motion duly made, seconded and carried by a unanimous vote, the Board of Directors adopted the following resolution:

RESOLVED, that the attached Standards of Employee Conduct is hereby adopted as the Code of Ethics of the Corporation and shall be attached to the Investment Management Services Agreement between the Corporation and the Board of Regents, as Exhibit G.

### Vice Presidents

The Board of Directors next considered the establishment of the office of Vice President of the Corporation and the appointment of certain individuals to that office. By motion duly made, seconded and carried by unanimous vote, the Board of Directors adopted the following resolution:

RESOLVED, that the Corporation shall have one or more Vice Presidents elected or appointed from time to time by the Board of Directors. Subject to the control of the Board of Directors and the supervision of the President, each Vice President shall be responsible for the business and operations of the Corporation assigned to such Vice President by the Board of Directors or the President and shall have all such powers as may be reasonably incident to such responsibilities, including the authority to perform such acts and deeds as may be necessary or appropriate, in the judgment of such officer, to carry out such responsibilities.

Further, by motion duly made, seconded and carried by unanimous vote, the Board of Directors elected the following individuals Vice Presidents of the Corporation to serve from March 1, 1996 until the next succeeding annual meeting of the Board of Directors at which officers are elected

|                     |   |   |
|---------------------|---|---|
| Austin M. Long, III | : | Vice President for Private Investments      |
| Robert W. Holland   | : | Vice President for Fixed Income Investments |
| Cathy A. Iberg      | : | Vice President for Investment Operations    |

### Budget for 1996

The Board of Directors next considered adoption of an operating budget for the remainder of Fiscal Year 1996. Mr. Ricks presented a proposed budget covering all operating expenses, including, without limitation, salaries, benefits and performance compensation, expenses for consulting services, office space lease expenses, office furniture and equipment expenses, professional, legal, payroll and other general services expenses, travel, insurance, capital expenditures, and other miscellaneous expenses. After discussion, by motion duly made, seconded and carried by a unanimous vote, the Board of Directors approved the budget for the remainder of Fiscal Year 1996, attached hereto.

### Lease and Service Agreements

The Board of Directors next considered approving an office lease agreement, a furniture lease agreement, an information systems services agreement and other services agreement, each between the Corporation and the Board of Regents. By motion duly made, seconded and carried by a unanimous vote, the Board of Directors adopted the following resolution:

RESOLVED, that the President of the Corporation is hereby authorized and directed to negotiate, execute and deliver, on behalf of the Corporation, an office

lease agreement, a furniture lease agreement, an information systems services agreement and other services agreement, each between the Corporation and the Board of Regents.

#### New Directors

The Board next considered recommending individuals for appointment by the Board of Regents as Directors of the Corporation. Mr. Hicks reminded the Directors that the Board of Regents of The Texas A&M University System had submitted the name of Regent Robert H. Allen as their sole nominee. Further, Mr. Hicks reminded the Directors of the interviews with potential Directors conducted during the special meeting of the Board of Directors held on January 18, 1996. After discussion, by motion duly made, seconded and carried by unanimous vote, the Board of Directors recommended the following slate of Directors for appointment by the Board of Regents, subject to replacement of the Interim Directors (indicated below) by the Board of Regents based upon recommendations for replacement by the Board of Directors following additional interviews of candidates, and, subject to appointment by the Board of Regents, set the following terms for each Director:

| <u>Name</u>                        | <u>Term Expiration</u> |
|------------------------------------|------------------------|
| Donald L. Evans (Regent)           | February 1, 1997       |
| Thomas O. Hicks (Regent)           | February 1, 1997       |
| Tom Loeffler (Regent)              | February 1, 1997       |
| William H. Cunningham (Chancellor) | —                      |
| Arthur H. Dilly (Interim Director) | February 1, 1997       |
| R.D. Burck (Interim Director)      | February 1, 1998       |
| Susan M. Byrne (Director)          | February 1, 1998       |
| Robert H. Allen (A&M Regent)       | February 1, 1999       |
| Richard W. Fisher (Director)       | February 1, 1999       |

#### Audit and Ethics Committee

The Board next considered the creation of an audit and ethics committee and the appointment of the members of that committee. By motion duly made, seconded and carried by unanimous vote, the Board of Directors adopted the following resolution:

RESOLVED, that there is hereby created an audit and ethics committee consisting of three members of the Board of Directors, which committee shall be

charged with responsibility for oversight of the financial procedures of the Corporation and compliance with the Corporation's Code of Ethics.

Further, by motion duly made, seconded and carried by unanimous vote, the Board of Directors appointed the following Chairman and members of the audit and ethics committee, subject, however, to approval by the Board of Regents:

Donald L. Evans, Chairman  
Susan M. Byrne  
Robert H. Allen

Adjournment

There being no further business to come before the Board of Directors, the meeting was adjourned.

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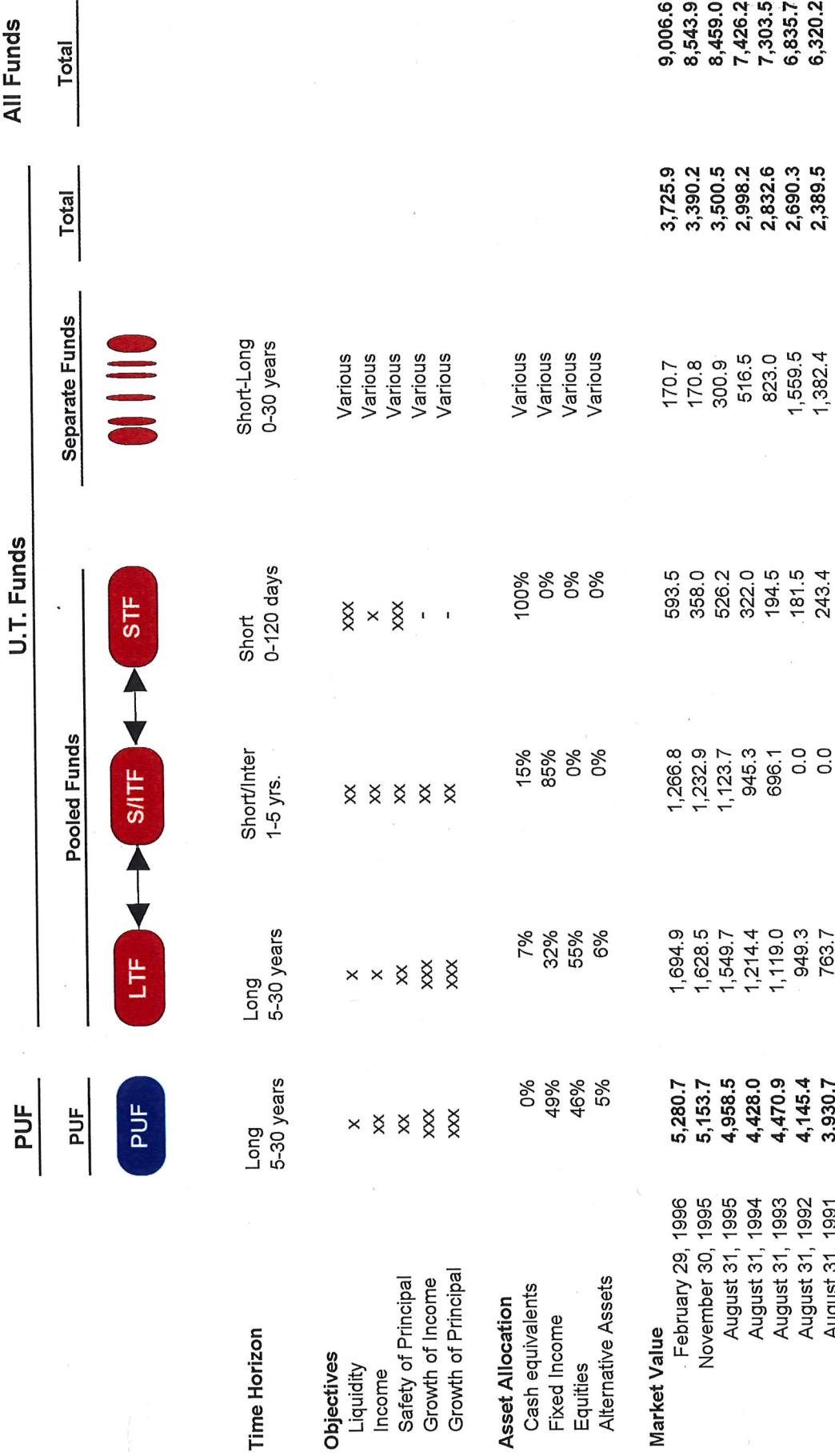
Secretary

APPROVED:

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President

Assets Under Management



**THE UNIVERSITY OF TEXAS INVESTMENT MANAGEMENT COMPANY**  
**PERFORMANCE SUMMARY**  
**FEBRUARY 29, 1996**

|  | Periods Ended February 29, 1996 |            |            |            |             |            |
|--|---------------------------------|------------|------------|------------|-------------|------------|
|  | Three Months                    | Six Months | One Year   | Two Years  | Three Years | Five Years |
| Permanent University Fund              | 3.4                             | 8.6        | 23.0       | 12.3       | 11.3        | 11.3       |
| Fixed Income-Fixed(1)                  | 0.0                             | 4.6        | 14.3       | 8.0        | 7.5         | 10.2       |
| Equities-Fayez Sarofim(2)              | 6.8                             | 18.8       | 38.2       | 23.5       | 16.8        | -          |
| Equities-Holland Timmins(2)            | 4.9                             | 13.5       | 23.0       | 17.0       | 10.5        | -          |
| Equities-Austin Calvert(2)             | 5.0                             | 11.0       | 26.5       | 16.9       | 13.4        | -          |
| Equities-Kempner(2)                    | 5.2                             | 9.8        | 23.5       | 15.6       | 11.9        | -          |
| Equities-Greg Cox(2)                   | 9.2                             | 17.6       | 33.8       | 17.2       | 15.3        | -          |
| Equities-Wells Fargo S&P(2)            | 6.4                             | 15.7       | 34.9       | 20.4       | 16.3        | -          |
| Equities-Wells Fargo Mid Cap(3)        | 4.7                             | 9.2        | 29.5       | 14.9       | 15.7        | -          |
| Equities-HUB Managers(4)               | 1.1                             | 3.0        | 31.0       | 14.8       | -           | -          |
| Equities-Bankers Trust(4)              | 10.4                            | -          | -          | -          | -           | -          |
| Equities-MBA Investments(2)            | 4.3                             | -          | -          | -          | -           | -          |
| Equities-Artisan Partners(5)           | 4.9                             | -          | -          | -          | -           | -          |
| Equities-Schroder Wertheim(5)          | 7.6                             | 8.1        | 27.7       | 12.3       | -           | -          |
| Total Domestic Equities                | 6.1                             | 13.3       | 31.1       | 17.8       | 14.7        | 13.5       |
| International Equities-Boatmen's(6)    | 4.7                             | 7.0        | 17.9       | 5.4        | -           | 11.7       |
| Total Equities                         | 5.8                             | 12.5       | 29.7       | 16.3       | 13.9        | 13.0       |
| Private Investments(7)                 | 8.9                             | 4.7        | 34.7       | 24.0       | 25.7        | -          |
| <b>Short/Intermediate Term Fund(8)</b> | <b>0.0</b>                      | <b>0.0</b> | <b>0.0</b> | <b>0.0</b> | <b>0.0</b>  | <b>0.0</b> |
| <b>Short-Term Fund(9)</b>              | <b>0.4</b>                      | <b>2.8</b> | <b>5.8</b> | <b>5.1</b> | <b>4.3</b>  | <b>4.3</b> |

**Index Benchmarks:**

1. Salomon Broad Bond Index
2. S&P 500 Index
3. S&P Mid Cap Index
4. Wilshire Small Cap Growth Index
5. Wilshire Small Cap Value Index
6. World ex U.S. Index
7. S&P 500 Index +5%
8. Composite Index
9. Donoghue's Institutional Average
10. Consumer Price Index

**THE UNIVERSITY OF TEXAS SYSTEM  
FUNDS BY ASSET ALLOCATION AND MANAGERS  
TOTAL FUNDS**

| <b>STYLE</b>        | <b>INT/EXT</b> | <b>ASSET CLASS</b> | <b>PUF</b> | <b>LTF</b> | <b>S/ITF</b> | <b>STF</b> | <b>SIA</b> | <b>TOTAL</b> | <b>%</b> |
|---------------------|----------------|--------------------|------------|------------|--------------|------------|------------|--------------|----------|
| Fixed Income        |                | 517.4              | 2,465.6    | 1,266.8    | 593.5        | 148.2      | 4,991.5    | 55%          |          |
| Equities            |                | -                  | 2,537.9    | 1,067.3    | -            | -          | 14.7       | 3,619.9      | 40%      |
| Private Investments |                | -                  | 277.2      | 110.2      | -            | -          | 7.8        | 395.2        | 4%       |
| Total               |                | 1,694.9            | 5,280.7    | 1,266.8    | 593.5        | 170.7      | 9,006.6    | 100%         |          |

# *Fixed Income Portfolio Management*

## *Background*



THE UNIVERSITY OF TEXAS  
INVESTMENT MANAGEMENT COMPANY

# *Fixed Income - Background*

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- *Original focus on endowment portfolios*
- *Investment strategy dictated by:*
  - *Legal restrictions*
  - *Board spending policy*
- *Buy and hold strategy*

## *Fixed Income - Background (cont.)*

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- PUF total return prohibition is a major problem
  - emphasis on generation of current income
  - stability and growth of PUF income is unmanageable
- UMIFA authorized total return for LTF
  - fund converted to total return basis in 1995
  - payout now exceeding income

## Fixed Income - Background (*cont.*)

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- Revised asset allocation reduced emphasis on fixed income to 20% -30%
- Role redefined to that of deflation hedge
- International exposure added for LTF
- PUF and LTF runoff being recycled

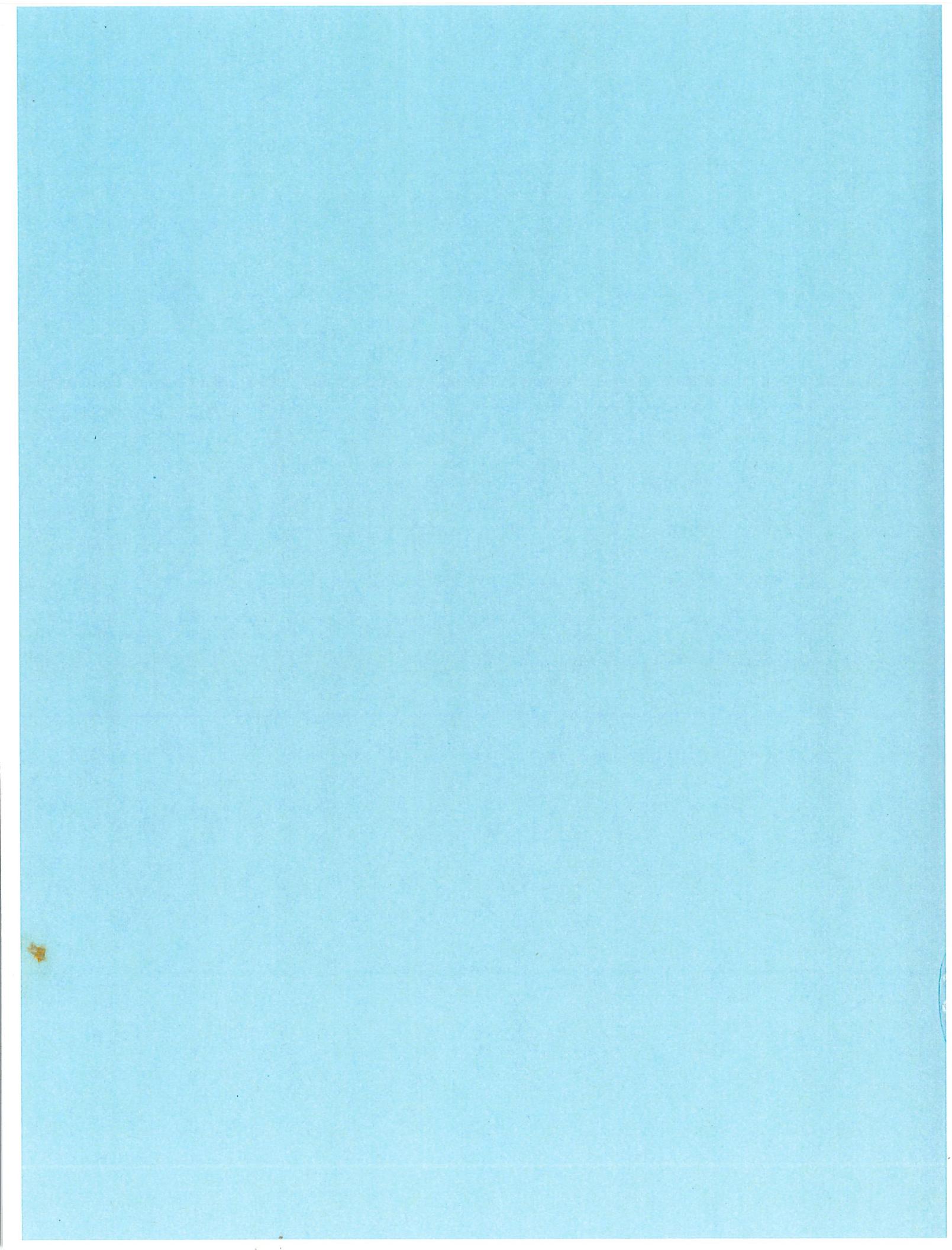
## *Fixed Income - Background (cont.)*

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- *Management of U.T. System operating funds initiated in 1988*
  - money market fund - 1988
  - short/intermediate term fund - 1993

**THE UNIVERSITY OF TEXAS SYSTEM  
FUNDS BY ASSET ALLOCATION AND MANAGERS  
FIXED INCOME**

| STYLE              | INT/EXT  | MANAGER                     | PUF            | LTF          | S/ITF          | STF          | SIA          | TOTAL          | %           |
|--------------------|----------|-----------------------------|----------------|--------------|----------------|--------------|--------------|----------------|-------------|
| Long Term          | Internal | Holland                     | 2,459.5        | 516.5        | -              | -            | 49.6         | 3,025.6        | 61%         |
| Long Term          | External | Leavell                     | -              | -            | -              | -            | 0.1          | 0.1            | 0%          |
| Long Term          | External | SMR/Moody National Bank     | -              | -            | -              | -            | 4.6          | 4.6            | 0%          |
| Short/Intermediate | Internal | Kampfe                      | -              | -            | 1,266.8        | -            | -            | 1,266.8        | 25%         |
| Short/Intermediate | Internal | Kampfe/UT Components        | -              | -            | -              | -            | 67.6         | 67.6           | 1%          |
| Liquidity          | External | Fin. Square (Goldman Sachs) | -              | -            | -              | 593.5        | -            | 593.5          | 12%         |
| Liquidity          | Internal | Holland                     | 6.1            | 0.9          | -              | -            | 26.3         | 33.3           | 1%          |
|                    | Total    |                             | <b>2,465.6</b> | <b>517.4</b> | <b>1,266.8</b> | <b>593.5</b> | <b>148.2</b> | <b>4,991.5</b> | <b>100%</b> |
|                    |          |                             |                |              |                |              |              |                |             |
|                    | Internal |                             | <b>2,465.6</b> | <b>517.4</b> | <b>1,266.8</b> | <b>-</b>     | <b>143.5</b> | <b>4,393.3</b> | <b>88%</b>  |
|                    | External |                             | <b>-</b>       | <b>-</b>     | <b>-</b>       | <b>593.5</b> | <b>4.7</b>   | <b>598.2</b>   | <b>12%</b>  |



**PERMANENT UNIVERSITY FUND**  
**FIXED INCOME PORTFOLIO**  
**PURCHASES AND SALES ACTIVITY**  
**FISCAL YEAR 1996**  
 (\$ Millions)

|                         | <u>1st Quarter</u> |                       | <u>2nd Quarter</u> |                       |
|-------------------------|--------------------|-----------------------|--------------------|-----------------------|
|                         | <u>Amount</u>      | <u>Book<br/>Yield</u> | <u>Amount</u>      | <u>Book<br/>Yield</u> |
| Purchases               | \$49.6             | 7.25%                 | \$21.8             | 6.59%                 |
| Sales                   | 0.0                | 0.00%                 | 0.0                | 0.00%                 |
| Redemptions             | (4.3)              | 10.09%                | (14.8)             | 8.50%                 |
| Mortgage Payments       | (9.4)              | 9.61%                 | (12.0)             | 9.43%                 |
| Maturities              | (20.0)             | 9.13%                 | (26.0)             | 8.16%                 |
| Net Purchases (Sales)   | \$15.9             |                       | (\$31.0)           |                       |
| Realized Gains (Losses) | \$0.3              |                       | \$0.9              |                       |

PUF  
FIXED INCOME ACTIVITY

08-Apr-96

---2nd Quarter (95-96) To Date---

(Trade Date Basis)

**BONDS BOUGHT:**

| <u>Rating</u> | <u>Par(000)</u> | <u>Description</u>                    | <u>Yield</u> | <u>Cost</u>        |
|---------------|-----------------|---------------------------------------|--------------|--------------------|
| A3/A          | 5,000           | Texas Instruments Inc 6.125 - 2/06    | 6.220        | 4,965,000          |
| Baa2/BBB      | 1,000           | Legg Mason , Inc 6.50 - 2/06          | 6.565        | 995,280            |
| A3/A          | 5,000           | Central Louisiana Elec Co 6.53 - 3/07 | 6.577        | 4,981,050          |
| A1/A          | 2,440           | Ford Motor Credit Co. 6.75 - 8/08     | 6.805        | 2,428,752          |
| A1/A          | 3,500           | Air Products & Chemical 6.25 - 2/11   | 6.388        | 3,453,765          |
| Aaa/AAA       | 3,000           | Federal Home Loan Bank 6.535 - 12/14  | 6.535        | 3,000,000          |
| A3/A          | 2,000           | Equitable Life Assurance 7.70 - 12/15 | 7.718        | 1,996,240          |
|               |                 |                                       | <hr/> 6.589  | <hr/> \$21,820,087 |
|               | <hr/> \$21,940  |                                       |              |                    |

**BONDS REDEEMED / SOLD:**

| <u>Rating</u> | <u>Par(000)</u> | <u>Description</u>                       | <u>Book</u>  | <u>Yld @</u>    |                    |                  |
|---------------|-----------------|--|--------------|-----------------|--------------------|------------------|
|               |                 |  | <u>Yield</u> | <u>Sales Px</u> | <u>Proceeds</u>    | <u>Gain/Loss</u> |
| AAA/AAA       | 141             | Conn Bank & Trust 8.05 - 1/98 R          | 8.05         |                 | 141,000            | 0                |
| A3/A          | 2,193           | Portland General Electric 7.75 - 11/02 R | 9.08         |                 | 2,228,307          | 185,432          |
| Aaa/AAA       | 90              | Patriot IV Shipping Corp 8.05 - 12/04 R  | 8.05         |                 | 90,000             | 0                |
| A2            | 200             | Texas Public Fin Auth 9.00 - 12/06 R     | 9.00         |                 | 200,000            | 0                |
| Baa2/BBB      | 7,750           | Commonwealth Edison 8.25 - 12/07 R       | 8.34         |                 | 7,976,300          | 277,692          |
| AAA/AAA       | 4,000           | Southern Bell Tel & Tel 8.125 - 5/17 R   | 8.50         |                 | 4,148,000          | 295,982          |
|               | <hr/> \$14,374  |  | <hr/> 8.496  |                 | <hr/> \$14,783,607 | <hr/> 759,106    |

**VARIOUS MTGE-BACKED PAYMENTS & PREPAYMENTS:**

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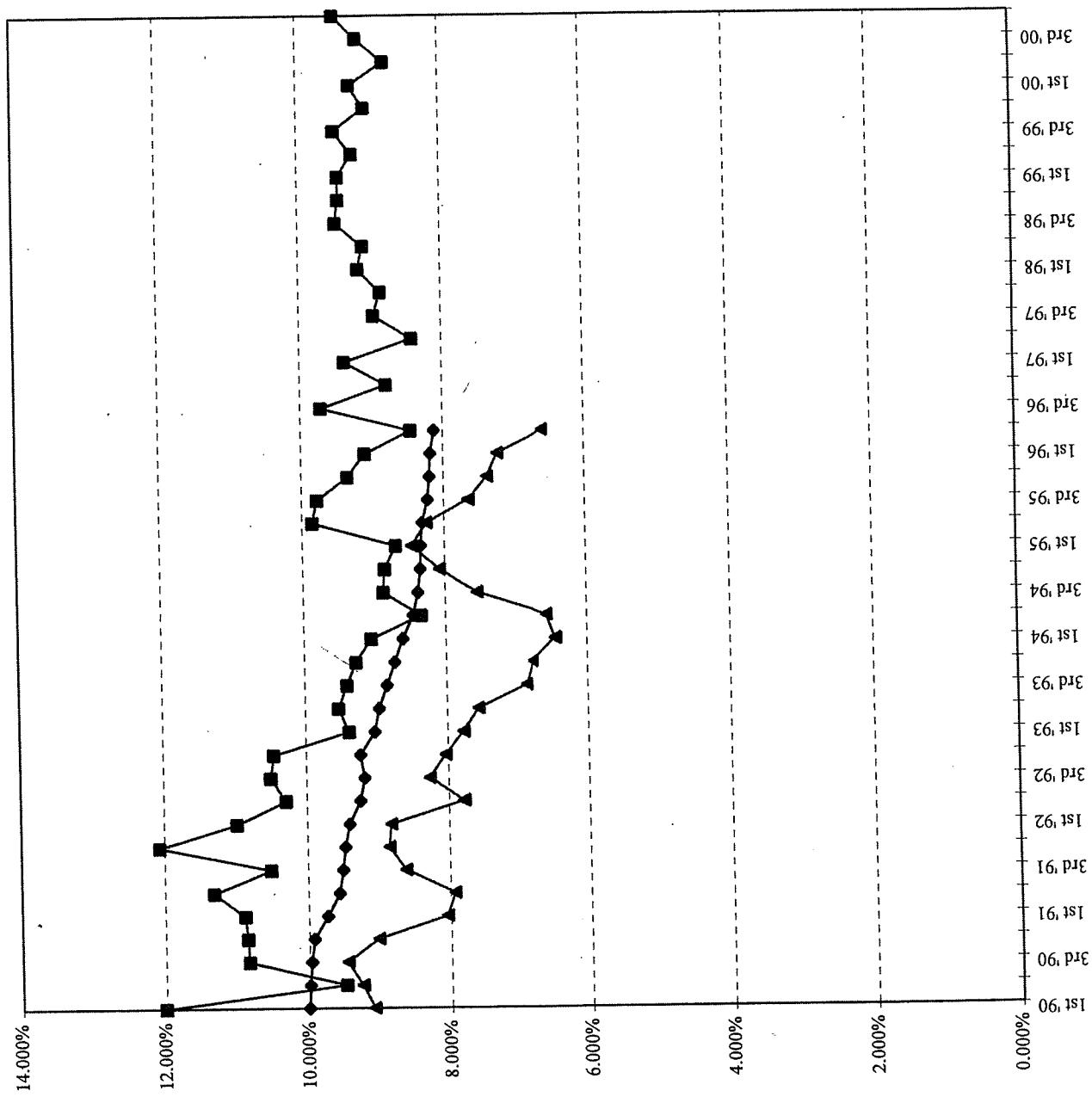
**\$10,073,606 \*\* --**

R=Redemption

T=Tender

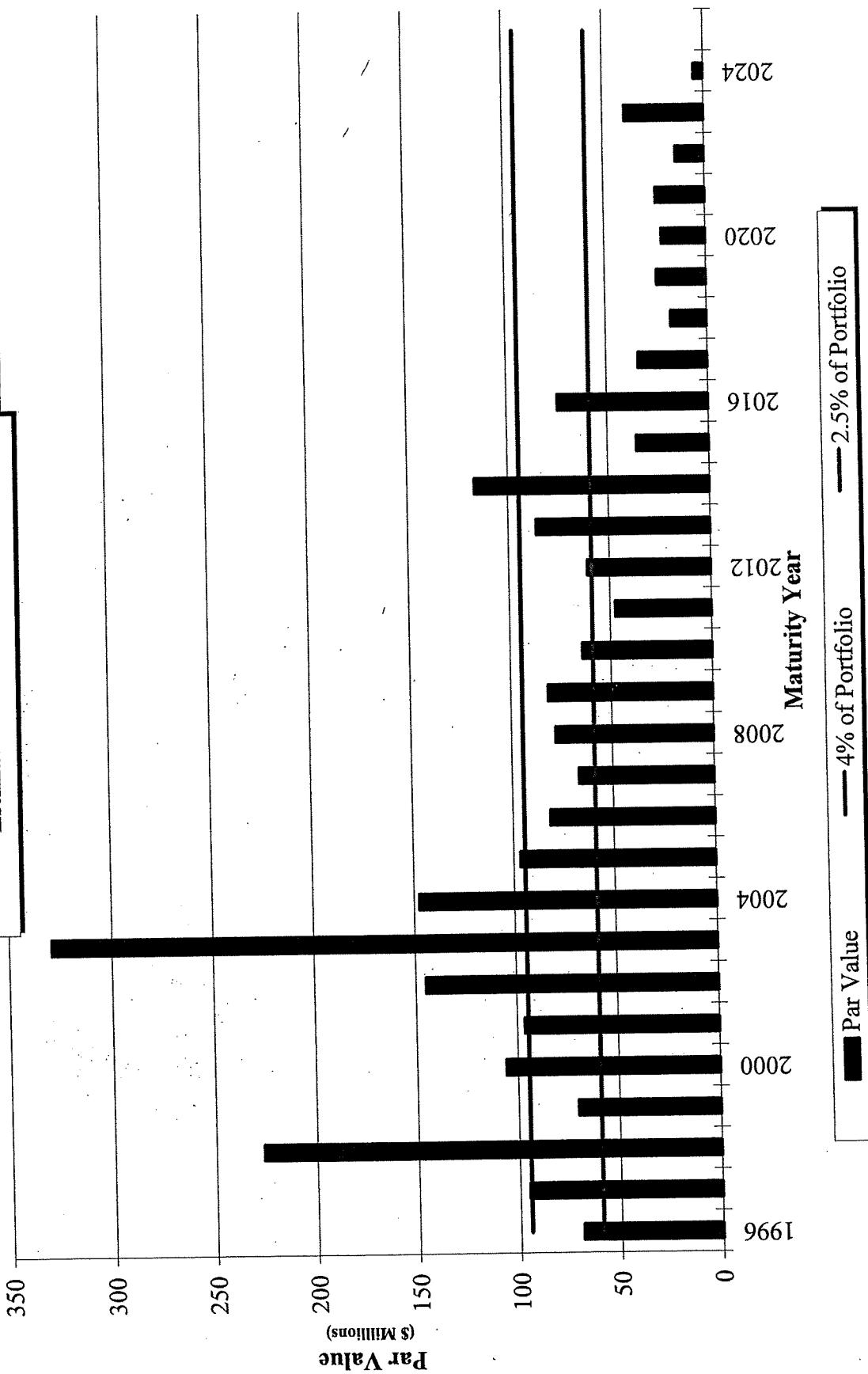
\*\*=Approximate figures

## PUF Fixed Income Portfolio Runoff vs. Reinvestment Rates



## Permanent University Fund

### Estimated Run Off Schedule



**PERMANENT UNIVERSITY FUND**  
**FIXED INCOME PORTFOLIO**  
**COMPOSITION BY SECTOR**  
**As of February 29, 1996**  
**( $\$$  millions)**

| Sector                      | Portfolio<br>Amount | %<br>_____         |
|-----------------------------|---------------------|--------------------|
| U. S. Treasuries/Govt. Gtd. | \$408               | 17.2%              |
| U. S. Govt. Agencies        | \$98                | 4.1%               |
| Mortgage Backed             | \$370               | 15.5% <i>→ 17%</i> |
| Municipal                   | \$96                | 4.1%               |
| Foreign                     | \$96                | 4.1%               |
| Corporates (ex CMOs)        | <u>\$1,306</u>      | <u>55.0%</u>       |
| Total                       | \$2,374             | 100.0%             |

**PERMANENT UNIVERSITY FUND  
FIXED INCOME PORTFOLIO  
COMPOSITION BY RATING (MOODY'S)  
As of February 29, 1996**

| Rating Category               | Amount           | Portfolio Percentage |
|-------------------------------|------------------|----------------------|
| <b>Investment Grade</b>       |                  |                      |
| Aaa                           | \$1,002.2        | (1) 42.2%            |
| Aa                            | \$255.3          | 10.7%                |
| A                             | \$899.7          | 37.9%                |
| Baa                           | \$205.8          | 8.7%                 |
| <b>Below Investment Grade</b> |                  |                      |
| Ba                            | \$8.7            | 0.4%                 |
| B                             | \$2.0            | 0.1%                 |
| TOTALS                        | <u>\$2,373.7</u> | <u>100.0%</u>        |

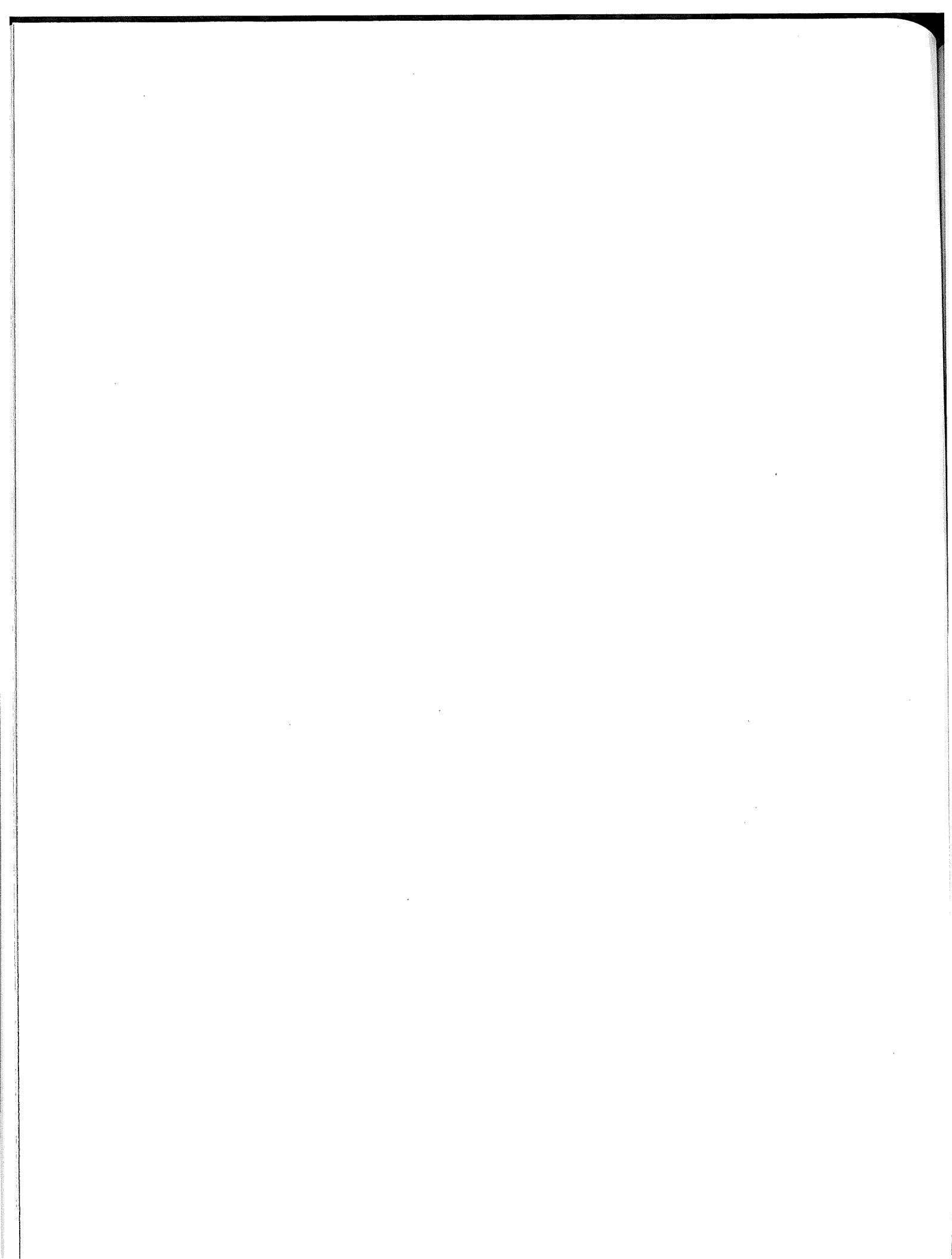
(1) Includes \$309.4 non-rated U. S. Govt. Gtd. and Agency Obligations

Avg. Portfolio Quality: Aa2

|               |          | Below Investment Grade |               |               | Below Investment Grade |               |               |
|---------------|----------|------------------------|---------------|---------------|------------------------|---------------|---------------|
|               |          | <u>2 Q 96</u>          | <u>1 Q 96</u> | <u>4 Q 95</u> | <u>3 Q 95</u>          | <u>2 Q 95</u> | <u>1 Q 95</u> |
| <u>Amount</u> | <u>%</u> | <u>Amount</u>          | <u>%</u>      | <u>Amount</u> | <u>%</u>               | <u>Amount</u> | <u>%</u>      |
| \$10.7        | 0.5%     | \$11.6                 | 0.5%          | \$11.6        | 0.5%                   | \$11.6        | 0.5%          |

**LONG TERM FUND**  
**FIXED INCOME PORTFOLIO**  
**PURCHASES AND SALES ACTIVITY**  
**FISCAL YEAR 1996**  
(\$ Millions)

|                                 | <u>1st Quarter</u>     |              | <u>2nd Quarter</u>     |              |
|---------------------------------|------------------------|--------------|------------------------|--------------|
|                                 | <u>Book<br/>Amount</u> | <u>Yield</u> | <u>Book<br/>Amount</u> | <u>Yield</u> |
| Purchases                       | \$0.0                  | 0.00%        | \$0.0                  | 0.00%        |
| Sales                           | 0.0                    | 0.00%        | 0.0                    | 0.00%        |
| Redemptions                     | (1.5)                  | 9.00%        | (4.4)                  | 8.79%        |
| Mortgage Payments & Prepayments | (10.1)                 | 9.61%        | (3.0)                  | 9.46%        |
| Maturities                      | (2.6)                  | 10.05%       | (1.0)                  | 9.25%        |
| Net Purchases (Sales)           | (\$14.2)               |              | (\$8.4)                |              |
| Realized Gains (Losses)         | \$0.0                  |              | \$0.1                  |              |



10-Apr-96

LTF  
FIXED INCOME ACTIVITY

2nd QUARTER (95-96)

(Trade Date Basis)

BONDS BOUGHT:

| <u>Rating</u> | <u>Par(000)</u> | <u>Description</u> | <u>Yield</u> | <u>Cost</u> |
|---------------|-----------------|--------------------|--------------|-------------|
|               | \$0             |                    | #DIV/0!      | \$0         |

BONDS REDEEMED / SOLD:

| <u>Rating</u> | <u>Par(000)</u> | <u>Description</u>                       | <u>Book Yield</u> | <u>Yld @ Sales Px</u> | <u>Proceeds</u> | <u>Gain/Loss</u> |
|---------------|-----------------|--|-------------------|-----------------------|-----------------|------------------|
| A3/A          | 791             | Portland General Electric 7.75 - 11/02 R | 9.08              |                       | 803,735         | 66,885           |
| A2            | 50              | Texas Public Fin Auth 9.00 - 12/06 R     | 9.00              |                       | 50,000          | 0                |
| Baa2/BBB      | 2,000           | Commonwealth Edison 8.25 - 12/07 R       | 8.34              |                       | 2,058,400       | 72,109           |
| AAA/AAA       | 1,000           | Southern Bell Tel & Tel 8.125 - 5/17 R   | 8.50              |                       | 1,037,000       | 73,996           |
|               | \$3,841         |  | 8.536             | 0.000                 | \$3,949,135     | \$212,990        |

VARIOUS MTGE-BACKED PAYMENTS & PREPAYMENTS: -- -- \$2,551,622 \*\*

R=Redemption

T=Tender

\*\*=Approximate figures

**LONG TERM FUND**  
**FIXED INCOME PORTFOLIO**  
**COMPOSITION BY SECTOR**  
**As of February 29, 1996**  
**( $\$$  millions)**

| Sector                      | Amount       | Portfolio<br>% |
|-----------------------------|--------------|----------------|
| U. S. Treasuries/Govt. Gtd. | \$50         | 10.5%          |
| U. S. Govt. Agencies        | \$6          | 1.3%           |
| Mortgage Backed             | \$86         | 18.2%          |
| Municipal                   | \$20         | 4.2%           |
| Foreign                     | \$25         | 5.3%           |
| Corporates (ex CMOs)        | <u>\$287</u> | <u>60.5%</u>   |
| TOTAL                       | <b>\$474</b> | <b>100.0%</b>  |

**LONG TERM FUND  
FIXED INCOME PORTFOLIO  
COMPOSITION BY RATING (MOODY'S)  
As of February 29, 1996  
(\$ millions)**

| <u>Rating Category</u> | <u>Amount</u>  | <u>Portfolio Percentage</u> |
|------------------------|----------------|-----------------------------|
| Investment Grade       |                |                             |
| Aaa                    | \$161.7        | (1) 34.1%                   |
| Aa                     | \$37.6         | 7.9%                        |
| A                      | \$220.1        | 46.4%                       |
| Baa                    | \$44.8         | 9.5%                        |
| Below Investment Grade |                |                             |
| Ba                     | \$9.0          | 1.9%                        |
| B                      | \$1.0          | 0.2%                        |
| Total                  | <u>\$474.2</u> | <u>100.0%</u>               |

(1) Includes \$79.2 non-rated U. S. Govt. Agency Obligations

|            | Below Investment Grade |               |               | 3 Q 95        |          |               |          |      |
|------------|------------------------|---------------|---------------|---------------|----------|---------------|----------|------|
|            | <u>2 Q 96</u>          | <u>1 Q 96</u> | <u>4 Q 95</u> | <u>Amount</u> | <u>%</u> | <u>Amount</u> | <u>%</u> |      |
| IACLTF.XLS | \$10.0                 | 2.1%          | \$11.0        | 2.3%          | \$11.0   | 2.2%          | \$11.0   | 2.2% |

**LONG TERM FUND  
FIXED INCOME PORTFOLIO  
MATURITY SCHEDULE  
As of February 29, 1996  
(\$ millions)**

| Fiscal Year | Scheduled Maturities | Est. Payments Mortgage Backed | Total Par | Yield | Portfolio % |
|-------------|----------------------|-------------------------------|-----------|-------|-------------|
| 1996        | \$0.7                | \$9.7                         | \$10.4    | 8.80% | 2.2%        |
| 1997        | \$9.8                | \$14.7                        | \$24.5    | 8.58% | 5.2%        |
| 1998        | \$18.6               | \$10.5                        | \$29.1    | 9.07% | 6.1%        |
| 1999        | \$20.8               | \$5.1                         | \$25.9    | 8.43% | 5.5%        |
| 2000        | \$21.2               | \$6.3                         | \$27.5    | 9.44% | 5.8%        |
| 2001-2005   | \$150.6              | \$22.0                        | \$172.6   | 8.08% | 36.4%       |
| 2006-2010   | \$64.3               | \$12.8                        | \$77.1    | 7.49% | 16.3%       |
| 2011-2015   | \$61.7               | \$3.4                         | \$65.1    | 8.11% | 13.7%       |
| 2016-2020   | \$10.0               | \$1.1                         | \$11.1    | 7.66% | 2.3%        |
| 2021-2025   | \$29.8               | \$0.1                         | \$29.9    | 8.22% | 6.3%        |
| 2026+       | \$1.0                | \$0.0                         | \$1.0     | 8.01% | 0.2%        |
| Total       | \$388.5              |                               | \$474.2   |       | 100.0%      |

Weighted Average Life of Bond Portfolio (excl. Mtge-Backed): 10.5 years

Weighted Average Life of Lehman Govt/Corp Index: 9.6 years

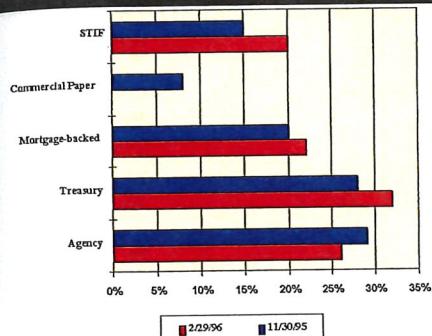
Weighted Average Life of Lehman Aggregate Index: 8.6 years



## Short/Intermediate Term Fund

### Second Quarter Commentary

**Composition by Sector**

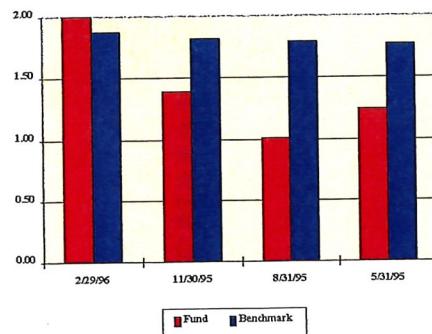


#### General Comments

During the quarter, the Fund received net contributions of \$39.8 million vs \$94.4 million for the previous quarter. Income earned and distributed increased by \$1.1 million to \$17.9 million. The Fund also generated a net realized gain of \$4.2 million and an increase in net unrealized losses of \$10.1 million. Ending market value was \$1,266.8 million (\$9.8399 per unit) vs \$1,232.9 million (\$9.8853 per unit) for the previous quarter.

As of quarter end, the Fund maintained a 5.69% yield to maturity and an estimated average maturity/runoff of 2.55 years. Total investment return for the quarter was 0.96% unannualized versus 1.23% for the composite benchmark.

**Average Modified Duration**

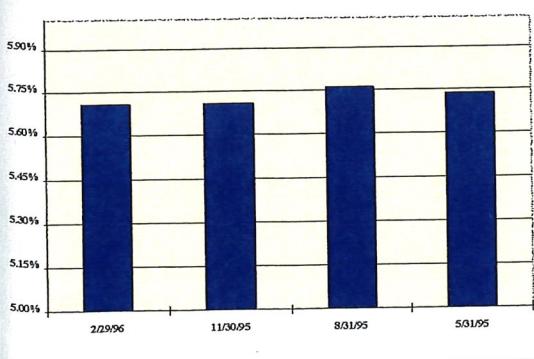


#### Portfolio Manager Comments

The Fund entered the quarter with a slightly bullish outlook and a modified duration nearly equivalent to the benchmark. Small net purchases of US Treasuries in the 8-8.5 year maturity range were made over the quarter, avoiding exposure to the 2-3 year maturity range which had priced in approximately 125 basis points of Federal Reserve easing. This brought the S/ITF to a modestly greater interest rate risk exposure to the benchmark. Unfortunately, a steepening yield curve for much of the quarter caused the Fund to underperform the benchmark.

At this date, the Fund continues to have a slightly bullish outlook. However, if the bond market shows some ability to stabilize and inflation indicators do not flash distinctly higher readings, I will become considerably more bullish and look upon the current rise in rates to be a significant opportunity to buy securities. Given that the majority of easing priced into the market has been removed, the S/ITF would likely invest in the 3-5 year area and lessen its barbelled structure. Given current market indicators, the Federal Reserve must still be looked upon as having an easing bias with a worst case scenario or neutrality. The economy must have more than a weather and government induced bounce before this view can change.

**Average Distribution Yield**



#### Performance Summary as of February 29, 1996

|                              | <u>3 Mos.</u> | <u>6 Mos.</u> | <u>1 Year</u> | <u>Since Inception</u> |
|------------------------------|---------------|---------------|---------------|------------------------|
| Short Intermediate Term Fund | 0.96%         | 3.18%         | 7.65%         | 4.74%                  |
| Benchmark                    | 1.23%         | 3.45%         | 8.52%         | 5.14%                  |

All returns greater than one year are annualized.

**SHORT/INTERMEDIATE TERM FUND**  
**SUMMARY REPORT**  
(\$ millions)

|                              | Actual<br>FY94-95 | Actual<br>Fiscal Year 1995-96 |                  |
|------------------------------|-------------------|-------------------------------|------------------|
|                              | 1st Qtr           | 2nd Qtr                       | Total            |
| Beginning Net Assets         | \$ 945.3          | \$ 1,129.5                    | \$1,129.5        |
| Contributions                | 221.9             | 99.2                          | 58.8             |
| Investment Return            | 68.7              | 25.8                          | 12.0             |
| Expenses                     | (0.2)             | -                             | -                |
| Distributions of Income      | (60.0)            | (16.8)                        | (17.9)           |
| Withdrawals                  | (46.2)            | (4.8)                         | (19.0)           |
|                              |                   |                               | (34.7)<br>(23.8) |
| Ending Net Assets            | \$ 1,129.5        | \$ 1,232.9                    | \$1,266.8        |
| Net Asset Value per Unit     | \$ 9.8111         | \$ 9.8853                     | \$ 9.8399        |
| No. of Units (End of Period) | 115,124,921       | 124,720,233                   | 128,742,273      |

(1) Unannualized

**SHORT/INTERMEDIATE TERM FUND**  
**SCHEDULE OF DISPOSITIONS AND ACQUISITIONS**  
 (Excluding Commercial Paper)  
**12/1/95 THROUGH 02/29/96**

|                                | Coupon | Maturity | Disposition/<br>Acquisition<br>Date | Par Value                | Book Value               | Sales Proceeds           | Gain/Loss              | Book<br>Yield |
|--------------------------------|--------|----------|-------------------------------------|--------------------------|--------------------------|--------------------------|------------------------|---------------|
| <b>DISPOSITIONS:</b>           |        |          |                                     |                          |                          |                          |                        |               |
| U S TREASURY NOTES             | 7.875% | 02/15/96 | 01/09/96                            | \$ 30,600,000.00         | \$ 30,659,318.80         | \$ 30,671,718.75         | \$ 12,399.95           | 5.63%         |
| U S TREASURY NOTES             | 5.750% | 08/15/03 | 01/12/96                            | 97,000,000.00            | 94,314,188.75            | 98,480,468.75            | 4,166,280.00           | 6.21%         |
| FEDERAL NATL MTG ASSN DEB      | 7.600% | 01/10/97 | 01/25/96                            | 20,035,000.00            | 20,525,726.47            | 20,486,188.20            | (39,538.27)            | 4.83%         |
| FHLMC MULTICLASS MTG P/C1573PB | 4.750% | 01/15/07 | VARIOUS                             | 8,861,675.50             | 8,854,775.16             | 8,861,675.50             | 6,900.34               | 4.76%         |
| FHLMC MULTICLASS MTG P/C1617PB | 4.550% | 01/15/08 | VARIOUS                             | 1,130,700.00             | 1,097,415.70             | 1,130,700.00             | 33,284.30              | 4.88%         |
| FHLMC MULTICLASS MTG P/C 16 PB | 4.750% | 10/25/06 | VARIOUS                             | 8,436,960.00             | 8,405,189.45             | 8,436,960.00             | 31,770.55              | 4.80%         |
| FHLMC GROUP #L7-3378           | 5.500% | 11/1/00  | VARIOUS                             | 354,643.10               | 347,748.91               | 354,643.10               | 6,894.19               | 5.97%         |
| FHLMC MULTICLASS MTG PC 1559VB | 4.800% | 12/15/06 | VARIOUS                             | 7,089,793.26             | 7,087,840.48             | 7,089,793.26             | 1,952.78               | 4.80%         |
|                                |        |          |                                     | <b>\$ 173,508,771.86</b> | <b>\$ 171,292,203.72</b> | <b>\$ 175,512,147.56</b> | <b>\$ 4,219,943.84</b> | <b>5.74%</b>  |
| <b>ACQUISITIONS:</b>           |        |          |                                     |                          |                          |                          |                        |               |
| FNMA GTD REMIC P/T CTF 94-27PC | 5.000% | 03/25/12 | 12/06/95                            | 10,000,000.00            | 9,853,125.00             |                          |                        | 5.13%         |
| FHLMC MULTICLASS MTG P/C 1687C | 5.250% | 11/15/05 | 12/15/95                            | 17,000,000.00            | 16,845,273.44            |                          |                        | 5.37%         |
| FNMA GTD REMIC P/T CTF93-121PC | 5.250% | 06/25/11 | 01/02/96                            | 29,800,000.00            | 29,595,125.00            |                          |                        | 5.32%         |
| U S TREASURY NOTES             | 7.250% | 05/15/04 | VARIOUS                             | 56,000,000.00            | 61,564,062.50            |                          |                        | 5.74%         |
| U S TREASURY NOTES             | 6.500% | 05/15/05 | VARIOUS                             | 122,000,000.00           | 129,216,875.00           |                          |                        | 5.67%         |
|                                |        |          |                                     | <b>\$ 234,800,000.00</b> | <b>\$ 247,074,460.94</b> |                          |                        | <b>5.60%</b>  |

**SHORT/INTERMEDIATE TERM FUND**  
**SCHEDULE OF INVESTMENTS**  
**FEBRUARY 29, 1996**

| Description                                 | Coupon | Maturity | Book Value                 | Market Value               |
|---|--------|----------|----------------------------|----------------------------|
| <b><u>STIF</u></b>                          |        |          |                            |                            |
| FIDELITY MONEY MARKET FUND                  |        |          | \$ 253,955,793.84          | \$ 253,955,793.84          |
| <b><u>MORTGAGE-BACKED CMOS</u></b>          |        |          |                            |                            |
| FHLMC MULTICLASS MTG PC 1559VB              | 4.800  | 12/15/06 | 697,053.96                 | 695,717.11                 |
| FHLMC MULTICLASS MTG P/C 16 PB              | 4.750  | 10/25/06 | 16,199,239.98              | 16,168,451.73              |
| FHLMC MULTICLASS MTG P/C1573PB              | 4.750  | 01/15/07 | 5,489,140.58               | 5,481,323.53               |
| FHLMC MULTICLASS MTG P/C1617PB              | 4.550  | 01/15/08 | 13,463,028.30              | 13,812,851.95              |
| FHLMC MULTICL MTG P/C 1639PC                | 5.750  | 01/15/04 | 12,298,381.77              | 12,282,963.94              |
| FHLMC MULTICLASS MTG P/C1659PD              | 5.500  | 07/15/04 | 16,117,748.00              | 16,119,017.18              |
| FHLMC MULTICLASS MTG P/C 1687C              | 5.250  | 11/15/05 | 16,847,597.95              | 16,866,040.00              |
| FNMA GTD REMIC P/T CTF 93-63PD              | 5.750  | 12/25/02 | 17,327,000.00              | 17,213,161.61              |
| FNMA GTD REMIC P/T CTF 93-58-D              | 5.500  | 09/25/15 | 28,901,390.66              | 28,710,000.00              |
| FNMA GTD REMIC P/T CTF 93-82-B              | 5.500  | 11/25/10 | 25,698,440.40              | 25,632,712.00              |
| FNMA GTD REMIC P/T CTF 93-94-D              | 5.700  | 05/25/16 | 13,740,492.08              | 13,651,284.68              |
| FNMA GTD REMIC P/T CTF93-121PC              | 5.250  | 06/25/11 | 29,596,333.94              | 29,576,500.00              |
| FNMA GTD REMIC P/T CTF 93-119D              | 5.650  | 07/25/16 | 20,937,914.53              | 20,816,250.00              |
| FNMA GTD REMIC P/T CTF 94-27PC              | 5.000  | 03/25/12 | 9,854,407.55               | 9,889,063.00               |
| GOVERNMENT-NATL MTG ASSN 95-7               | 7.500  | 11/16/19 | 15,240,390.38              | 15,665,725.28              |
| <b>TOTAL MORTGAGED-BACKED CMO</b>           |        |          | <u>242,408,560.08</u>      | <u>242,581,062.01</u>      |
| <b><u>MORTGAGE-BACKED PASS THROUGHS</u></b> |        |          |                            |                            |
| FHLMC GROUP #L7-3378                        | 5.500  | 11/01/00 | 30,040,922.27              | 30,243,207.32              |
| <b>TOTAL MORTGAGED-BACKED</b>               |        |          | <u>272,449,482.35</u>      | <u>272,824,269.33</u>      |
| <b><u>TREASURY</u></b>                      |        |          |                            |                            |
| U S TREASURY NOTES                          | 8.250  | 07/15/98 | 19,934,930.08              | 20,145,890.00              |
| U S TREASURY NOTES                          | 7.250  | 05/15/04 | 83,291,630.51              | 81,533,560.00              |
| U S TREASURY NOTES                          | 6.500  | 05/15/05 | 129,189,099.51             | 124,859,680.00             |
| U S TREASURY NOTES                          | 8.000  | 10/15/96 | 46,950,143.28              | 47,074,136.00              |
| U S TREASURY NOTES                          | 8.625  | 08/15/97 | 1,290,667.92               | 1,286,112.60               |
| U S TREASURY NOTES                          | 5.875  | 02/15/04 | 69,301,398.50              | 69,125,000.00              |
| U S TREASURY NOTES                          | 8.500  | 04/15/97 | 46,800,917.32              | 46,525,950.00              |
| U S TREASURY NOTES                          | 6.125  | 07/31/96 | 9,996,570.64               | 10,039,100.00              |
| <b>TOTAL TREASURY</b>                       |        |          | <u>406,755,357.76</u>      | <u>400,589,428.60</u>      |
| <b><u>AGENCY</u></b>                        |        |          |                            |                            |
| FED FARM CR BKS CONS SYSTEMWD               | 6.750  | 05/26/98 | 54,921,126.01              | 55,189,200.00              |
| FED FARM CR BKS CONS SYS MTN                | 6.610  | 04/12/96 | 42,000,000.00              | 42,071,400.00              |
| FEDERAL HOME LN MTG CORP DEBS               | 6.770  | 05/20/98 | 18,450,000.00              | 18,510,516.00              |
| FEDERAL NATL MTG ASSN DEB                   | 8.625  | 09/10/96 | 34,101,605.90              | 34,060,120.00              |
| FNMA STRIPS INT 8.040% DEBS                 | 0.000  | 10/10/01 | 34,970,288.66              | 34,755,046.25              |
| FNMA STRIPS INT 7.94% DEBS                  | 0.000  | 11/22/01 | 12,719,748.09              | 12,684,953.40              |
| FNMA STRIPS INT 7.89% DEBS                  | 0.000  | 03/09/02 | 63,975,328.70              | 63,650,355.30              |
| FEDERAL NATL MTG ASSN MTN                   | 6.490  | 06/10/98 | 39,980,665.98              | 40,112,000.00              |
| GOVERNMENT TR CTFS CPN CL 2-D               | 9.250  | 11/15/96 | 5,749,370.39               | 5,679,024.88               |
| GOVERNMENT TR CTFS CURRENT 3-B              | 8.550  | 11/15/97 | 7,892,067.63               | 7,889,778.05               |
| GOVERNMENT TR G CTF CL G-2                  | 8.000  | 05/15/98 | 11,409,869.07              | 11,289,563.90              |
| ISRAEL ST US GOVT GTD NT CL 1B              | 4.375  | 03/15/96 | 4,999,846.49               | 4,998,400.00               |
| <b>TOTAL AGENCY</b>                         |        |          | <u>331,169,916.92</u>      | <u>330,890,357.78</u>      |
| <b>TOTAL INVESTMENTS</b>                    |        |          | <b>\$ 1,264,330,550.87</b> | <b>\$ 1,258,259,849.55</b> |

## Short Term Fund

### Second Quarter Summary

#### General Comments

During the quarter, total investments of the Prime Obligations Fund increased from \$4.4 billion to \$6.0 billion. During this same period, the investment of operating funds maintained by U.T. System components in the Fund increased from \$358.0 million to \$593.5 million. Endowment and trust funds also invested in the Prime Obligations Fund (reported as cash and equivalents under the Long Term Fund or Separately Invested Funds) declined from \$266.8 million to \$126.3 million resulting in a combined U.T. System total of \$719.8 million. As of quarter end, total U.T. System balances represented 12.0% of the Prime Obligations Fund's investments.

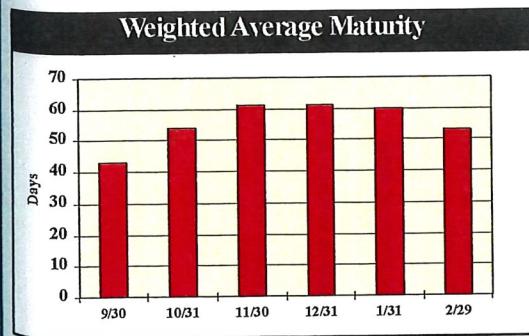
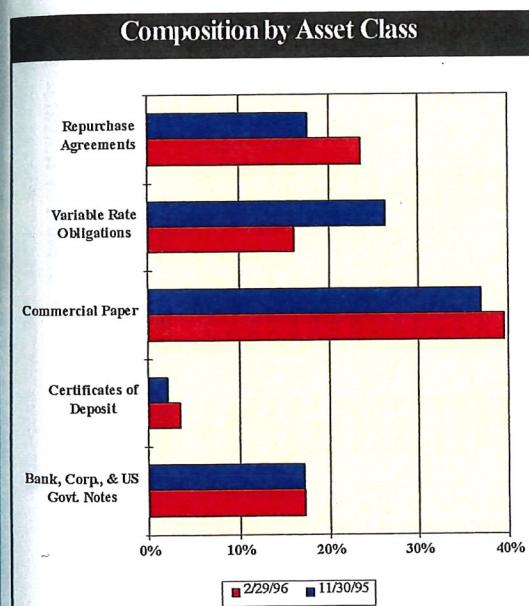
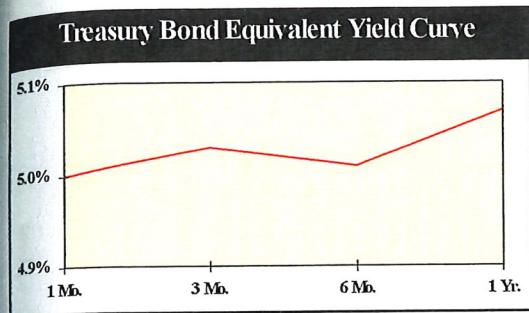
The Fund's yield continued to decline during the quarter closing at 5.51% versus 5.71% for the previous quarter end. The Fund outperformed the Donoghue's Average of institutional only money funds generating a yield of 5.51% versus 5.33% for the quarter.

The Fund reported no investment policy changes during the quarter.

#### Portfolio Manager Comments

Recent economic news suggests that the risk of a recession has faded. While officials are likely to cut the federal funds rate by 25 basis points by midyear, the previous market expectation of 50-75 basis points in rate reductions has proven to be overly optimistic.

During the past month the short-term LIBOR yield curve became more fairly priced as it shifted from a negatively sloped to a flat curve. The commercial paper funds continue to be structured in anticipation of lower rates in the near term. However, recent economic indications have shown the possibility of slightly renewed economic strength. Therefore we will continue to be cautious and participate selectively in investments that yield more than a near term projected Fed Funds target rate of 5%. We plan to keep the range of funds' maturities between 45 and 65 days and will extend this range as the timing of the next ease becomes more imminent, or lower the range if economic strength becomes more apparent.



| Performance Summary as of February 29, 1996                       |               |               |               |               |
|---|---------------|---------------|---------------|---------------|
|   | <u>1 Mos.</u> | <u>3 Mos.</u> | <u>6 Mos.</u> | <u>1 Year</u> |
| Short Term Fund   | 5.31%         | 5.51%         | 5.61%         | 5.78%         |
| 3-Year Treasury Bills   | 4.89%         | 5.05%         | 5.22%         | 5.42%         |
| Donoghue's Institutional-Only Average                             | 5.25%         | 5.33%         | 5.40%         | 5.58%         |
| <i>All returns for periods less than one year are annualized.</i> |               |               |               |               |

**GOLDMAN SACHS-FINANCIAL SQUARE PRIME OBLIGATIONS FUND**  
**SCHEDULE OF INVESTMENTS**  
**FEBRUARY 29, 1996**

| PRIN.<br>AMOUNT                                | ASSET CLASS | MATURITY<br>DATE | YIELD | BOOK<br>VALUE    | PRIN.<br>AMOUNT                       | ASSET CLASS | MATURITY<br>DATE | YIELD            | BOOK<br>VALUE |
|--|-------------|------------------|-------|------------------|---------------------------------------|-------------|------------------|------------------|---------------|
|  |             |                  |       |                  |                                       |             |                  |                  |               |
| <b>BANK CORP. &amp; US GOVT. NOTES-17.102%</b> |             |                  |       |                  |                                       |             |                  |                  |               |
| 24,405 FED NATL MORTGAGE ASSOC                 | 06/28/96    | 5.166            | \$    | 24,002           | 80,000                                | AT&T CORP   | 03/01/96         | 5.742            | \$ 80,000     |
| 50,000 FEDERAL FARM CREDIT BANK                | 07/02/96    | 5.137            | \$    | 150,153          | 150,000 BEAR STEARNS CO INC           | 03/01/96    | 5.798            | 150,000          |               |
| 89,105 FED NATL MORTGAGE ASSOC                 | 08/16/96    | 5.101            | \$    | 87,063           | 25,000 CHASE MANHATTAN CORP           | 03/12/96    | 5.727            | 24,957           |               |
| 97,140 FED NATL MORTGAGE ASSOC                 | 08/16/96    | 5.111            | \$    | 95,105           | 150,000 NEW CENTER ASSET TR A-1+      | 03/15/96    | 5.760            | 149,709          |               |
| 75,000 HOUSEHOLD BANK FSB                      | 03/04/96    | 5.820            | \$    | 75,000           | 70,000 AT&T CORP                      | 03/28/96    | 5.793            | 69,709           |               |
| 23,500 FIRST OF AMERICA BK-MI NA               | 03/08/96    | 5.881            | \$    | 23,502           | 25,000 BANKERS TRUST CO NY            | 04/01/96    | 5.607            | 24,882           |               |
| 75,000 FCC NATIONAL BANK                       | 03/11/96    | 5.820            | \$    | 75,000           | 50,000 CPC INTERNATIONAL A-2          | 04/03/96    | 5.819            | 49,744           |               |
| 25,000 FIRST OF AMERICA BK-JL NA               | 03/12/96    | 5.860            | \$    | 25,000           | 13,300 CPC INTERNATIONAL A-2          | 04/10/96    | 5.791            | 13,218           |               |
| 25,000 FIRST NATIONAL BANK                     | 03/18/96    | 5.749            | \$    | 25,000           | 20,000 TRANSAMERICA FINANCE CORP      | 04/11/96    | 5.770            | 19,874           |               |
| 50,000 FCC NATIONAL BANK                       | 04/22/96    | 5.810            | \$    | 50,000           | 20,000 COLGATE PALMOLIVE A-2          | 04/15/96    | 5.815            | 19,861           |               |
| 50,000 FCC NATIONAL BANK                       | 05/01/96    | 5.830            | \$    | 50,000           | 45,000 GENERAL ELECTRIC CAP CORP      | 04/15/96    | 5.807            | 44,687           |               |
| 25,000 FIRST NATL BK OF MARYLAND               | 05/02/96    | 5.728            | \$    | 35,000           | 25,000 CARGILL FINANCIAL SVS A-2      | 04/16/96    | 5.810            | 24,821           |               |
| 35,000 NBD BANK NA DETROIT                     | 05/03/96    | 5.728            | \$    | 50,000           | 25,000 CARGILL FINANCIAL SVS A-2      | 04/16/96    | 5.834            | 24,821           |               |
| 50,000 NATIONSBANK OF TEXAS NA                 | 06/10/96    | 5.414            | \$    | 45,000           | 25,000 CPC INTERNATIONAL A-2          | 04/16/96    | 5.769            | 24,823           |               |
| 45,000 NATIONSBANK OF TEXAS NA                 | 07/10/96    | 5.404            | \$    | 60,000           | 15,000 LILLY (ELD) & CO               | 04/16/96    | 5.802            | 14,893           |               |
| 60,000 SEATTLE-FIRST NATL BK                   | 07/12/96    | 5.404            | \$    | 25,000           | 25,000 CARGILL FINANCIAL SVS A-2      | 04/17/96    | 5.806            | 24,818           |               |
| 25,000 FCC NATIONAL BANK                       | 07/31/96    | 5.069            | \$    | 50,000           | 25,000 CARGILL FINANCIAL SVS A-2      | 04/17/96    | 5.816            | 24,818           |               |
| 50,000 FIRST UNION NATL BK NC                  | 08/16/96    | 5.069            | \$    | 50,000           | 40,000 AMERICAN EXP CREDIT CORP       | 04/17/96    | 5.828            | 39,708           |               |
| 50,000 FIRST UNION NATL BK NC                  | 04/21/96    | 5.820            | \$    | 9,918            | 75,000 100,000 MERRILL LYNCH & CO INC | 04/19/96    | 5.839            | 74,426           |               |
| 10,000 CONSTELLATES BANK NA                    | 04/23/96    | 5.821            | \$    | 9,918            | 20,000 CARGILL FINANCIAL SVS A-2      | 04/19/96    | 5.819            | 19,846           |               |
| 10,000 NATIONSBANK OF GEORGIA                  | 03/01/96    | 6,180            | \$    | 100,000          | 35,000 JOHN DEERE CAPITAL CORP        | 04/19/96    | 5.817            | 34,734           |               |
| 100,000 MORGAN STANLEY GROUP INC               | 03/05/96    | 5,375            | \$    | 40,000           | 20,000 EPIC INTERNATIONAL A-2         | 04/22/96    | 5.808            | 19,839           |               |
| 40,000 JP MORGAN SECURITIES INC                |             |                  |       | <u>1,024,661</u> | 50,000 GENERAL ELECTRIC CAP CORP      | 04/22/96    | 5.842            | 49,596           |               |
| <b>TOTAL BANK AND CORPORATE NOTES</b>          |             |                  |       |                  |                                       |             |                  |                  |               |
| <b>CERTIFICATES OF DEPOSITS-3.43%</b>          |             |                  |       |                  |                                       |             |                  |                  |               |
| 40,000 NATWEST BANK USA                        | 03/11/96    | 5.830            | \$    | 40,000           | 15,000 CARGILL FINANCIAL SVS A-2      | 04/23/96    | 5.840            | 14,876           |               |
| 50,000 NATWEST BANK DELAWARE                   | 03/12/96    | 5.779            | \$    | 50,000           | 20,000 NATIONSBANK CORP               | 04/26/96    | 5.806            | 24,783           |               |
| 15,000 FIRST ALABAMA BANK                      | 07/09/96    | 5.404            | \$    | 15,000           | 40,000 BANK AMERICA CORP              | 04/26/96    | 5.843            | 15,291           |               |
| 100,000 CHASE MANHATTAN BK USA                 | 08/12/96    | 5.059            | \$    | 100,000          | 15,425 FALCON ASSET SEC CORP A-2      | 04/29/96    | 5.720            | 19,819           |               |
| <b>TOTAL CERTIFICATES OF DEPOSIT</b>           |             |                  |       |                  |                                       |             |                  |                  |               |
| <b>REPURCHASE AGREEMENTS - 23.662%</b>         |             |                  |       |                  |                                       |             |                  |                  |               |
| 614,700 JOINT ACCOUNT                          | 03/01/96    | 5.528            | \$    | 614,700          | 22,000 CORAL GABLES CAPITAL CORP      | 04/30/96    | 5.798            | 20,792           |               |
| 860,000 JOINT ACCOUNT II                       | 03/01/96    | 5.514            | \$    | <u>1,414,700</u> | 15,000 CORTESTATES CAPITAL CORP       | 05/01/96    | 5.731            | 14,833           |               |
| <b>TOTAL REPURCHASE AGREEMENTS</b>             |             |                  |       |                  |                                       |             |                  |                  |               |
| <b>VARIABLE RATE OBLIGATIONS - 16.20%</b>      |             |                  |       |                  |                                       |             |                  |                  |               |
| 20,000 COMMONWEALTH LIFE INS A-2               | 03/01/96    | 5.740            | \$    | 20,000           | 25,000 FORD MOTOR CREDIT COMPANY      | 05/03/96    | 5.723            | 24,721           |               |
| 50,000 FIRST NATL BK OF MARYLAND               | 03/01/96    | 5.427            | \$    | 49,390           | 35,000 AT&T CORP                      | 05/07/96    | 5.735            | 21,775           |               |
| 25,000 PACIFIC MUTUAL LIFE INSUR               | 03/01/96    | 5.625            | \$    | 25,000           | 75,000 FORD MOTOR CREDIT COMPANY      | 05/08/96    | 5.738            | 73,668           |               |
| 50,000 FIRST NATL BK OF MARYLAND               | 03/04/96    | 5.388            | \$    | 49,391           | 50,000 GENERAL ELECTRIC CAP CORP      | 07/08/96    | 5.392            | 49,072           |               |
| 30,000 SOUTHTRUST BANK AL NA                   | 03/04/96    | 5.378            | \$    | 29,993           | 73,742 SHEARWIN-WILLIAMS A-2          | 07/08/96    | 5.412            | 72,368           |               |
| 75,000 HOUSEHOLD BANK FSB                      | 03/06/96    | 5.295            | \$    | 74,970           | 25,000 GENERAL ELECTRIC CAP CORP      | 07/09/96    | 5.412            | 24,931           |               |
| 50,000 SEATTLE-FIRST NATL BK                   | 03/11/96    | 5.275            | \$    | 49,969           | 50,000 BETTA FINANCE A-2 144A         | 07/12/96    | 5.390            | 49,944           |               |
| 10,500 M&I MADISON BANK                        | 03/11/96    | 5.426            | \$    | 10,503           | 100,000 MERRILL LYNCH & CO INC        | 07/16/96    | 5.356            | 98,058           |               |
| 15,000 SMITHKLINE BEECHAM CORP                 | 03/11/96    | 5.809            | \$    | 15,001           | 25,000 NATIONSBANK CORP               | 07/16/96    | 5.382            | 24,506           |               |
| 20,000 BOATMEN'S KANSAS CITY                   | 03/12/96    | 5.334            | \$    | 25,001           | 25,000 AMERICAN EXP CREDIT CORP       | 07/22/96    | 5.305            | 24,494           |               |
| 20,000 WORLD SAVINGS                           | 03/13/96    | 5.938            | \$    | 20,011           | 25,000 FORD MOTOR CREDIT COMPANY      | 07/22/96    | 5.197            | 24,490           |               |
| 34,000 WORLD SAVINGS                           | 03/14/96    | 5.812            | \$    | 38,000           | 25,000 PRUDENTIAL FUNDING CORP        | 07/26/96    | 5.197            | 24,490           |               |
| 25,000 BENEFICIAL CORP                         | 03/15/96    | 5.263            | \$    | 24,993           | 30,000 CARGILL FINANCIAL SVS A-2      | 08/02/96    | 5.068            | 29,374           |               |
| 50,000 SIMM TRUST 1995-K                       | 03/15/96    | 5.333            | \$    | 50,000           | 60,000 MORGAN STANLEY GROUP INC       | 08/02/96    | 5.267            | 58,702           |               |
| 20,000 AMERICAN EXP CENTURION BK               | 03/18/96    | 5.312            | \$    | 20,000           | 40,000 AMERICAN EXP CREDIT CORP       | 08/05/96    | 5.081            | 39,147           |               |
| 105,000 PNC BANK NA                            | 03/18/96    | 5.263            | \$    | 104,984          | 63,500 DELTA FINANCE A-2 144A         | 08/14/96    | 5.040            | 62,080           |               |
| 30,000 FIRST BANK FSB                          | 03/20/96    | 5.293            | \$    | 30,000           | 37,000 DELTA FINANCE A-2 144A         | 08/21/96    | 5.041            | 36,163           |               |
| 75,000 FIRST BANK MINNEAPOLIS                  | 03/20/96    | 5.293            | \$    | 75,000           | 30,000 CATERPILLAR FIN SERV CORP      | 08/21/96    | 5.050            | 29,299           |               |
| 25,000 COLORADO NATIONAL BANK                  | 03/20/96    | 5.293            | \$    | 25,000           | 60,000 ASSOCIATES CORP OF NO AM       | 08/23/96    | 5.135            | 73,199           |               |
| 15,000 AMERICAN EXP CENTURION BK               | 03/25/96    | 5.312            | \$    | 15,000           | 17,000 BETA FINANCE A-2 144A          | 08/23/96    | 5.094            | 16,595           |               |
| 40,000 SOUTHTRUST BANK AL NA                   | 03/25/96    | 5.312            | \$    | 40,000           | 60,000 JP MORGAN & CO INC             | 08/26/96    | 5.146            | 58,531           |               |
| 50,000 SOUTHTRUST BANK AL NA                   | 03/26/96    | 5.293            | \$    | 50,000           | 50,000 TOTAL COMMERCIAL PAPER         |             | <u>2,361,871</u> | <u>2,361,871</u> |               |
| 75,000 NORWEST CORPORATION                     | 03/28/96    | 5.312            | \$    | 75,000           |                                       |             |                  |                  |               |
| 25,000 SOUTHTRUST BANK AL NA                   | 03/28/96    | 5.253            | \$    | 24,994           |                                       |             |                  |                  |               |
| 25,000 M&I MADISON BANK                        | 03/29/96    | 5.315            | \$    | 25,006           |                                       |             |                  |                  |               |
| <b>TOTAL VARIABLE RATE OBLIGATIONS</b>         |             |                  |       |                  |                                       |             |                  |                  |               |
| <b>TOTAL INVESTMENTS</b>                       |             |                  |       |                  |                                       |             |                  |                  |               |
|  |             |                  |       |                  |                                       |             |                  |                  | \$ 5,570,438  |

# *Equities Management*

## **Portfolio History**



THE UNIVERSITY OF TEXAS  
INVESTMENT MANAGEMENT COMPANY

# *Portfolio History - Background*

---

- *Pre-1985*
  - 100% internally managed
  - 100% actively managed
  - U.S. large cap
- *1985 Restructuring*
  - allocated 30% to 7 external managers
  - 100% actively managed



# Portfolio History (cont.)

---

- *1993 Reorganization*

- *increased diversification*
- *introduced indexation (50%)*
- *created two internal active portfolios (20%)*
- *Maintained external active portfolios (30%)*
- *majority of managers terminated*
- *Established minority (HUB) manager program*
- *reduced portfolio management expenses by 25%*



## *Portfolio History (cont.)*

---

- *1996 Evaluation/Reorganization II*
  - recruit VP Equities
  - evaluate global equities approach
  - evaluate efficiency of established markets
  - increase operating efficiency through consolidation of portfolios

**THE UNIVERSITY OF TEXAS SYSTEM  
FUNDS BY ASSET ALLOCATION AND MANAGERS  
EQUITIES  
2/29/96**

| STYLE               | INT/EXT  | MANAGER                      | PUF            | LTF            | S/ITF | STF | SIA | TOTAL       | %              |
|---------------------|----------|------------------------------|----------------|----------------|-------|-----|-----|-------------|----------------|
|                     |          |                              |                |                |       |     |     |             | 150.8          |
| Large Cap Growth    | External | Fayez Sarofim & Co.          | 126.6          | 24.2           | -     | -   | -   | 3.3         | 368.0          |
| Large Cap Growth    | Internal | Timmins/Hopkins              | 262.1          | 102.6          | -     | -   | -   | 144.2       | 10%            |
| Large Cap Growth    | External | Austin Calvert & Flavin      | 114.1          | 30.1           | -     | -   | -   | 413.3       | 4%             |
| Large Cap Growth    | Internal | Cox/Penn                     | 307.6          | 105.7          | -     | -   | -   | 134.2       | 11%            |
| Growth & Income     | External | Kempner Capital Mgmt.        | 105.8          | 28.4           | -     | -   | -   | 981.6       | 4%             |
| Growth & Income     | External | WF/Nikko                     | 660.3          | 321.3          | -     | -   | -   | 622.4       | 27%            |
| S&P 500 Index       | External | WF/Nikko                     | 455.9          | 166.5          | -     | -   | -   | 133.0       | 17%            |
| S&P MidCap Index    | External | Schroder Wertheim            | 107.7          | 25.3           | -     | -   | -   | 42.9        | 4%             |
| Small Cap Value     | External | Artisan Partners             | -              | 42.9           | -     | -   | -   | 34.5        | 1%             |
| Small Cap Value     | External | Apodaca Johnston (HUB)       | 27.7           | 6.8            | -     | -   | -   | 18.7        | 1%             |
| Small Cap Growth    | External | Paradigm (HUB)               | 15.3           | 3.4            | -     | -   | -   | 34.8        | 1%             |
| Small Cap Growth    | External | Davis Hamilton Jackson (HUB) | 28.1           | 6.7            | -     | -   | -   | 31.0        | 1%             |
| Small Cap Growth    | External | Fortaleza (HUB)              | 25.0           | 6.0            | -     | -   | -   | 20.2        | 1%             |
| Small Cap Growth    | External | Cordillera (HUB)             | 16.3           | 3.9            | -     | -   | -   | 44.2        | 1%             |
| Small Cap Growth    | External | Banker's Trust               | -              | 44.2           | -     | -   | -   | 414.4       | 11%            |
| Intl. - EAFFE Index | External | WF/ Nikko                    | 285.4          | 129.0          | -     | -   | -   | 19.8        | 1%             |
| Emerging Markets    | External | Franklin Templeton           | -              | 19.8           | -     | -   | -   | 0.5         | 0%             |
| Misc. Equities      | External | MBA Investment Fund          | -              | 0.5            | -     | -   | -   | 3.9         | 0%             |
| Growth & Income     | External | Fidelity Fund                | -              | -              | -     | -   | -   | 0.6         | 0%             |
| Misc. Equities      | External | Leavell                      | -              | -              | -     | -   | -   | 6.9         | 0%             |
| Large Cap Growth    | External | Moody National               | -              | -              | -     | -   | -   | 6.9         | 0%             |
| <b>Total</b>        |          |                              | <b>2,537.9</b> | <b>1,067.3</b> |       |     |     | <b>14.7</b> | <b>3,619.9</b> |
|                     |          |                              |                |                |       |     |     |             | <b>100%</b>    |
| External            |          |                              | <b>1,968.2</b> | <b>859.0</b>   |       |     |     | <b>11.4</b> | <b>2,838.6</b> |
| Internal            |          |                              | <b>569.7</b>   | <b>208.3</b>   |       |     |     | <b>3.3</b>  | <b>781.3</b>   |
| Active              |          |                              | <b>1,136.3</b> | <b>450.5</b>   |       |     |     | <b>14.7</b> | <b>1,601.5</b> |
| Passive             |          |                              | <b>1,401.6</b> | <b>616.8</b>   |       |     |     | -           | <b>2,018.4</b> |

**Kempner Capital Management  
U. S. National Bank Building  
22nd & Market St., 12th floor  
Galveston, TX 80209  
409/765-6671**

|                            |   |                                     |
|----------------------------|---|-------------------------------------|
| Founded:                   | 1981  |                                     |
| Employee Ownership:        | 80% Harris L. Kempner<br>20% H. Kempner Trust Assoc.  |                                     |
| Assets Under Management:   | \$1.7 billion   |                                     |
| Discretionary              | \$672 million   |                                     |
| Tax-exempt                 | \$537 million   |                                     |
| Non-Discretionary          | \$1.0 billion   |                                     |
| Company Characteristics:   | Out of favor companies - misunderstood<br>Strong management                                   |                                     |
| Portfolio Characteristics: | above market yield, below market P/E  |                                     |
| Portfolio Distribution:    | bottom-up   |                                     |
| Number of Companies:       | 25-35 (universe of 100 companies closely followed)  |                                     |
| Cash Holdings:             | residual of the process, build up during peaks and deplete during declines.                   |                                     |
| Ave. Annual Turnover:      | < 4.6%  |                                     |
| Research:                  | Primary: Internal & Street<br><br>Sources: Bloomberg, Holt Value,<br>ISI Research, First call |                                     |
| Portfolio Managers:        | Harris L. Kempner<br>1981 - present   | R. Patrick Rowles<br>1987 - present |

**Austin Calvert & Flavin**  
**112 E. Pecan Street, Suite 3900**  
**San Antonio, TX 78205**  
**(210) 224-8241**

|                            |   |
|----------------------------|---|
| Founded:                   | 1981  |
| Employee Ownership:        | 100% of firm  |
| Assets Under Management:   | \$1.2 billion   |
| Tax Exempt                 | \$ 800 million  |
| Equity Only                | \$ 400 million  |
| Balanced                   | \$ 400 million  |
| Company Characteristics:   | Historical and prospective earnings growth > P/E ratio.<br>Attractive enterprise value to operating cash flow ratio.<br>Discounted free cash flow.  |
| Portfolio Structure:       | Top down analysis determines investment climate.<br>Bottom-up security selection.   |
| Portfolio Characteristics: | versus S&P: P/E =, P/B = , Price to free cash flow < ,<br>P/E to growth ratio >   |
| Portfolio Distribution:    | maximum: issues 5% at cost; industries 20% of portfolio at cost.  |
| Number of Companies:       | 35 - 50 (Universe of 100 companies closely watched)   |
| Cash Holdings:             | residual based on market valuation. never exceed 30%  |
| Ave. Annual Turnover:      | 30% - 80%   |
| Research:                  | Primary: Analysts and principals<br>On-site company visits<br>Internally generated research<br>Secondary: Wall Street analysts and research are used for information.<br>Sources: Bloomberg, Compustat, Zacks, CDA/Investnet  |
| Key Investment Personnel:  | Edward H. Austin, Jr.                           30 yrs. experience<br>Jonathan C. Calvert                           40 yrs. experience<br>Harry M. Flavin                               25 yrs. experience<br>Kirk W. Lobb                                   17 yrs. experience<br>Marilou M. Long                               12 yrs. experience |

## LONG TERM FUND ASSET ALLOCATION

|                                 | <u>Current Allocation</u> | <u>Target Allocation</u> |
|---------------------------------|---------------------------|--------------------------|
| <b>EQUITIES</b>                 |                           |                          |
| <b>Common Equities</b>          |                           |                          |
| Domestic                        |                           |                          |
| Large/Mid Cap                   | 46%                       | 25%                      |
| Small Cap                       | <u>8%</u>                 | <u>10%</u>               |
|                                 | 54%                       | 35%                      |
| International                   |                           |                          |
| Large/Mid Cap                   | 8%                        | 8%                       |
| Small Cap                       | 0%                        | 4%                       |
| Emerging Markets                | <u>1%</u>                 | <u>3%</u>                |
|                                 | 9%                        | 15%                      |
| Total                           | 63%                       | 50%                      |
| <b>Alternative Assets</b>       |                           |                          |
| Liquid                          | 0%                        | 10%                      |
| Illiquid                        | <u>6%</u>                 | <u>10%</u>               |
|                                 | 6%                        | 20%                      |
| <b>Inflation Hedging Assets</b> | <u>0%</u>                 | <u>10%</u>               |
| <b>FIXED INCOME</b>             |                           |                          |
| Domestic                        | 31%                       | 15%                      |
| International                   | <u>0%</u>                 | <u>5%</u>                |
| <b>TOTAL FIXED INCOME</b>       | 31%                       | 20%                      |
| <b>CASH EQUIVALENTS</b>         | 0%                        | 0%                       |
| <b>TOTAL LTF</b>                | <hr/> 100%                | 100%                     |

**LONG TERM FUND  
EMERGING MARKETS  
PROPOSED FUNDING**  
(\$millions)

|                          | <u>Emerging<br/>Markets</u> |
|--------------------------|-----------------------------|
| LTF Market Value         | 1,694.9                     |
| Current Allocations (%)  | 1.2%                        |
| Current Allocations (\$) | \$19.8                      |
| Target Allocations (%)   | 3.0%                        |
| Target Allocations (\$)  | \$50.8                      |
| Incremental Exposure     | \$31.0                      |

**TEMPLETON INVESTMENT COUNSEL**  
**Emerging Markets**  
**500 E. Broward Boulevard, Suite 2100**  
**Fort Lauderdale, FL 33394**  
**(305)527-7500**

**Philosophy: Emerging Markets**  
**Tax-Exempt Product Accounts (12/31/94): 4**  
**Tax-Exempt Product Assets (12/31/94): \$148 mm**  
**Total Product Assets (12/31/94): \$5,759 mm**  
**Total Firm Assets (12/31/94): \$41,979 mm**

**New Business Contact:** James R. Wood (305)527-7500

**Organization:** Independent Investment Counsel; founded in 1979; SEC registered.

**Parent/Affiliate:** Templeton Worldwide, Inc.

**Investment Approach:** The firm employs bottom-up fundamental analysis in its search for undervalued securities within the emerging markets. The firm defines "emerging markets" as those that represent less than 2% of the MSCI World Index and fall within the low to middle per capita income range as defined by the World Bank. Companies that derive over 50% of their revenues from emerging market countries are also closely reviewed. Proprietary research of over 2,000 companies is used to identify undervalued stocks. A portfolio is constructed with approximately 100 names in 20 to 25 liquid emerging market countries which have strong operating earnings estimates. A stock is sold if it reaches a target price, its fundamentals deteriorate, the company no longer qualifies as an emerging market, a better opportunity arises, or if significant political changes take place.

**Research:** The firm relies on in-house research and company visits supplemented by "Street" sources.

#### **Investment Results:**

##### Annual Total Returns (%)

|                                      | <u>1985</u> | <u>1986</u> | <u>1987</u> | <u>1988</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>3 mos<br/>1995</u> |
|--------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-----------------------|
| Templeton Investment Counsel         | ---         | ---         | -15.6       | 29.2        | 47.0        | 2.2         | 78.5        | 9.4         | 97.2        | -9.1        | -6.6                  |
| IFC Emerging Markets Composite Index | 27.7        | 12.8        | 13.6        | 58.2        | 54.7        | -29.9       | 17.6        | 0.3         | 67.3        | -0.6        | -12.9                 |
| MSCI Emerging Markets Free Index     | ---         | ---         | ---         | 34.9        | 59.2        | -13.8       | 56.0        | 9.1         | 71.3        | -8.7        | -12.7                 |

##### Manager Medians Emerging Markets

##### Average Annual Compound Returns - Through 12/31/94 (%)

|                                      | <u>10YR</u> | <u>9YR</u> | <u>8YR</u> | <u>7YR</u> | <u>6YR</u> | <u>5YR</u> | <u>4YR</u> | <u>3YR</u> | <u>2YR</u> |
|--------------------------------------|-------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Templeton Investment Counsel         | ---         | ---        | 24.4       | 31.5       | 31.9       | 29.0       | 36.8       | 25.2       | 33.9       |
| IFC Emerging Markets Composite Index | 18.6        | 17.6       | 18.3       | 18.9       | 13.4       | 6.6        | 18.4       | 18.6       | 29.0       |
| MSCI Emerging Markets Free Index     | ---         | ---        | ---        | 25.6       | 24.1       | 18.1       | 27.7       | 19.5       | 25.1       |

##### Manager Medians Emerging Markets

**Performance Notes:** Performance represents the closed-end mutual fund, Templeton Emerging Markets Fund. Returns include return on cash reserves and are net of management fees.

**TEMPLETON INVESTMENT COUNSEL**

**Emerging Markets**

**Staff:**

**Analysts: 6 Portfolio Managers/Analysts: 34 Portfolio Managers: 6**

**Biographies of Key Personnel:**

**Allan Lam**

**Equity Analyst**

**BA, Rutgers University**

**Mark Mobius**

**Managing Director**

**PhD, Massachusetts Institute of Technology**

**MBA, BA, Boston University**

**International Investment Trust Company Limited, President**

**Vickers da Costa, Director**

**Independent Consultant, Hong Kong**

**Tom Wu**

**Equity Analyst**

**MBA, University of Oregon**

**BA, University of Hong Kong**

**Vickers da Costa, Investment Analyst and Assistant Manager**

**TEMPLETON INVESTMENT COUNSEL**  
**Emerging Markets**

**Fee Schedule:**

**Separate Account:**

1.250% of assets.  
Fee excludes custody.

**Mutual Fund:**

Templeton Emerging Markets Fund:  
Expense Ratio:  
1.600% of assets.  
Fee includes custody.

**Minimum Account Size:**

\$25 mm

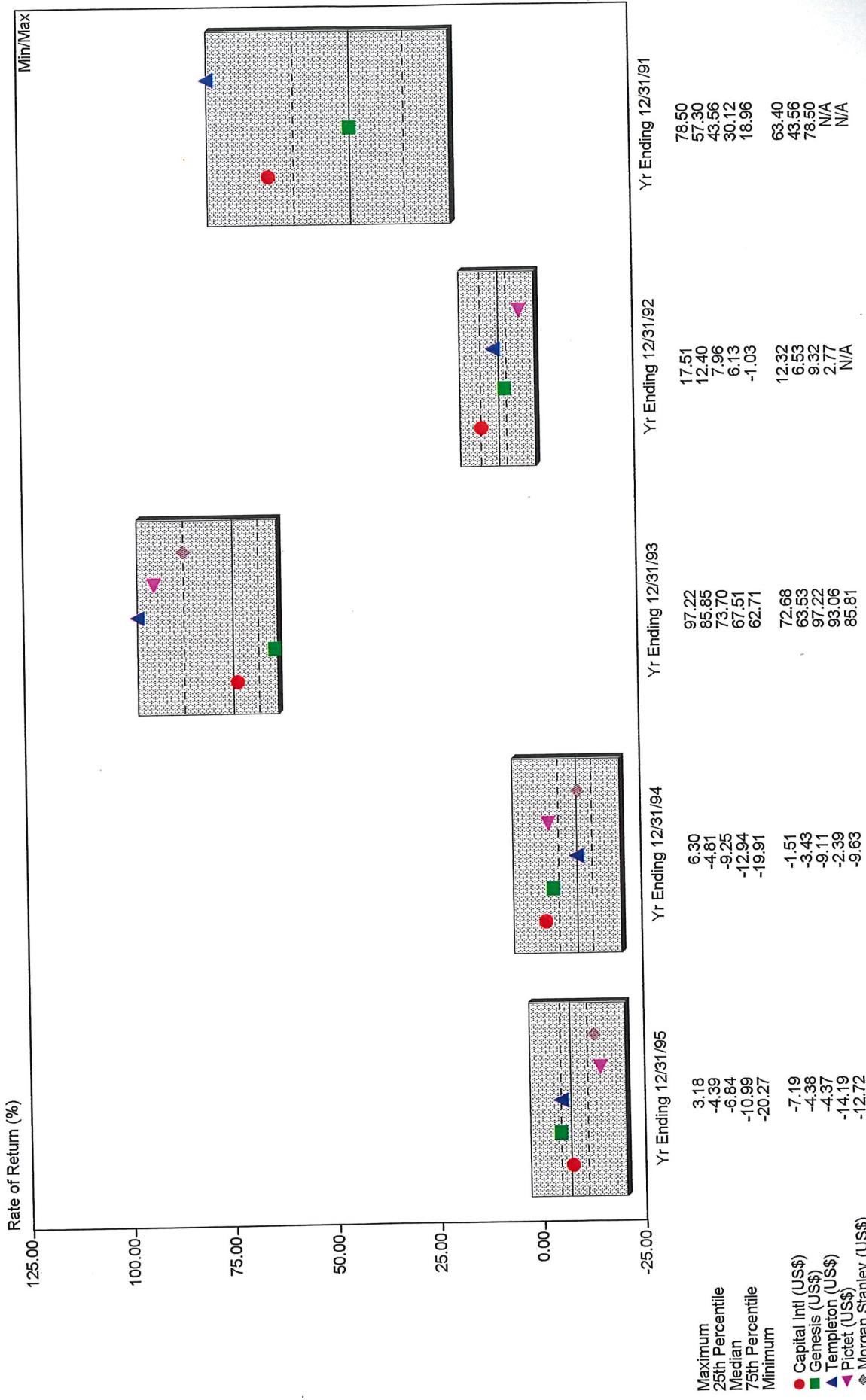
\$1 mm

**Representative Clients:**

American Bible Society  
Asian Development Bank  
Household International  
Indonesia Development Bank  
Kettering Foundation  
Ontario Municipal Employees Retirement System

# EMERGING MARKETS EQUITY PORTFOLIOS (US\$)

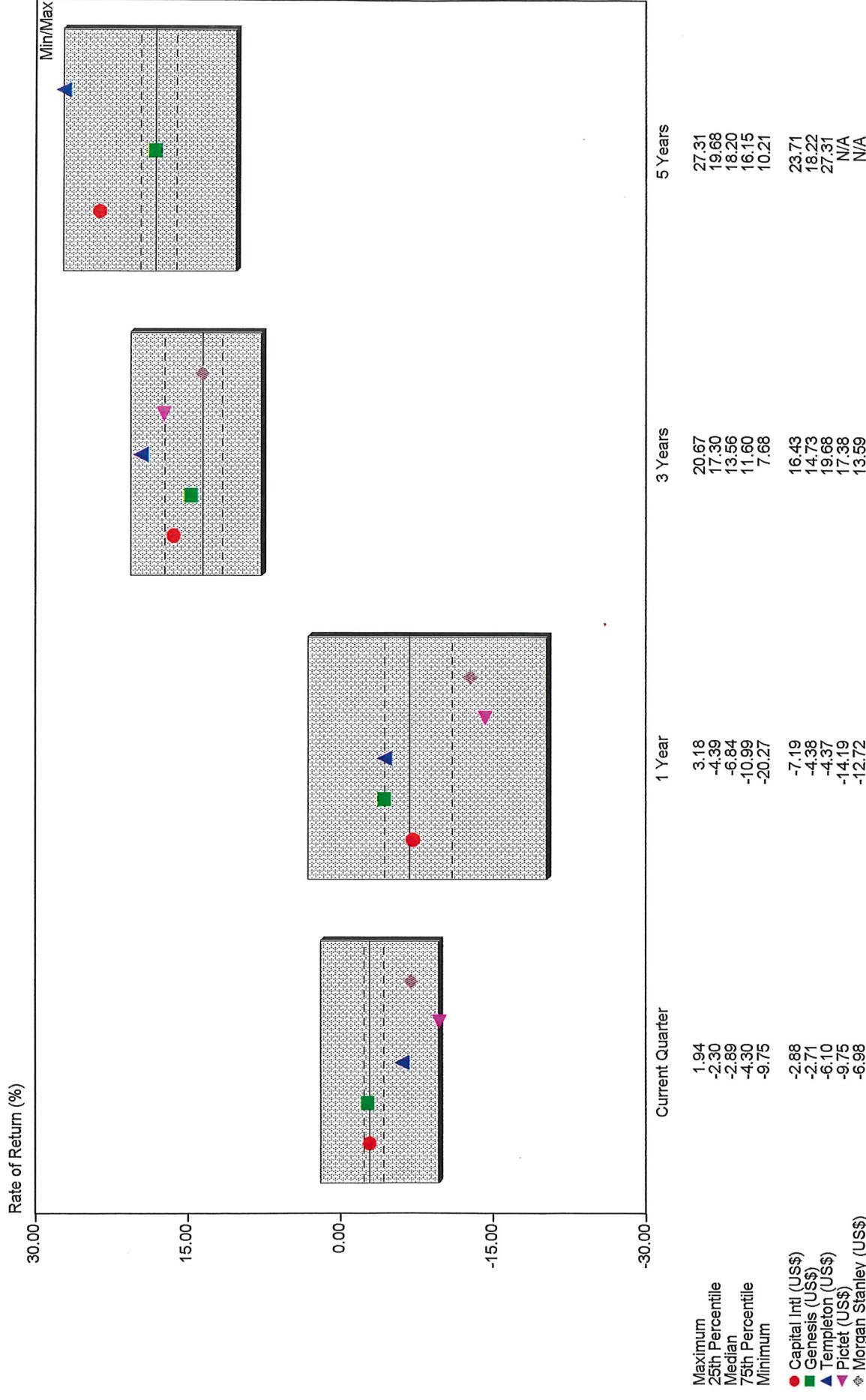
Ending December 31, 1995



Universe source: © Frank Russell Company

# EMERGING MARKETS EQUITY PORTFOLIOS (US\$)

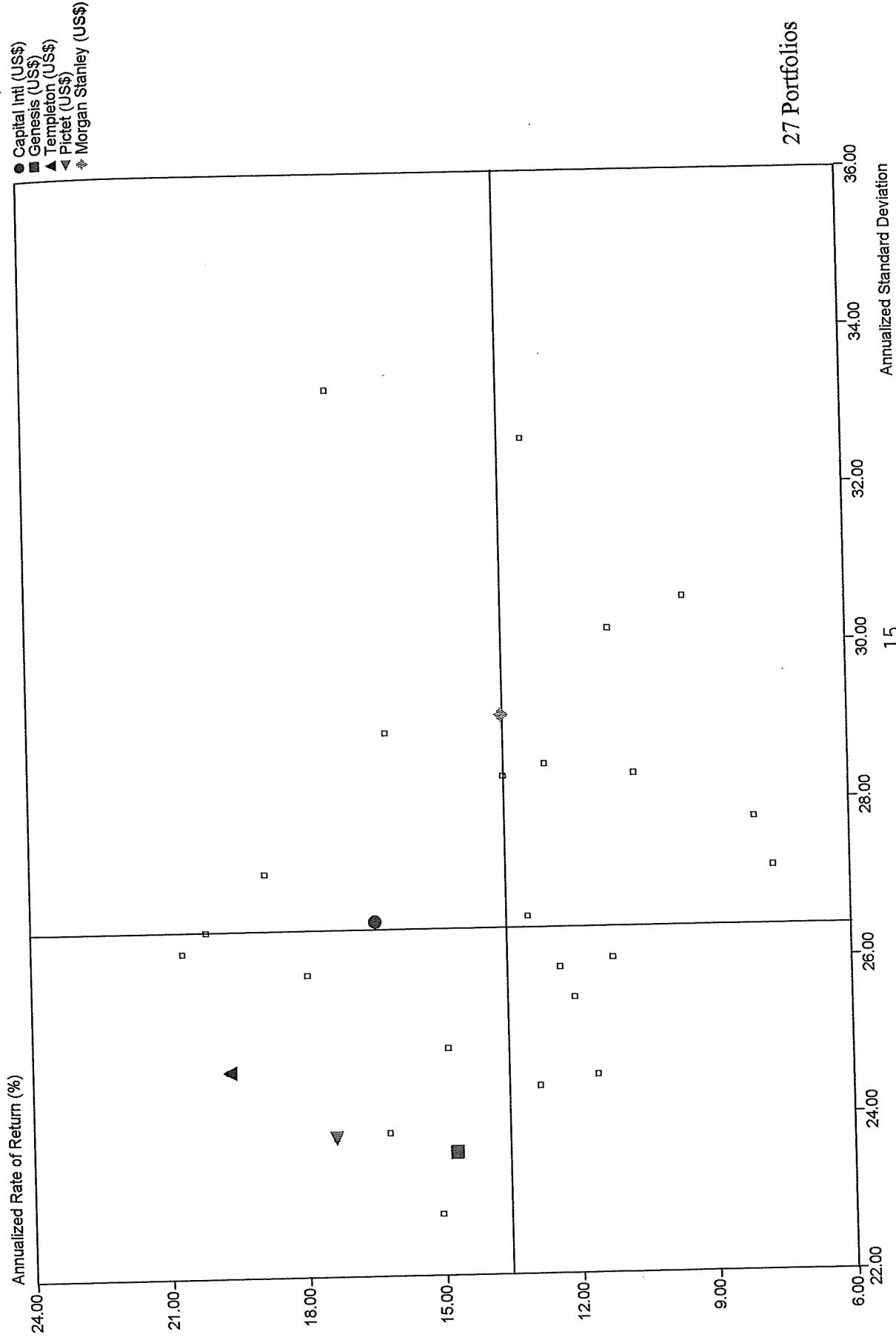
Ending December 31, 1995



Universe source: © Frank Russell Company

# EMERGING MARKETS EQUITY PORTFOLIOS (US\$)

## 3 Years Ending December 31, 1995



Universe source: © Frank Russell Company

## GLOBAL ASSET CLASS PERFORMANCE

### Calendar Year

|                             | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996 Q1</u> |
|-----------------------------|-------------|-------------|-------------|----------------|
| S&P 500 Index               | 10.1%       | 1.3%        | 37.6%       | 5.4%           |
| EAFFE Index                 | 29.2%       | -2.0%       | 9.5%        | 2.9%           |
| Emerging Markets Free Index | 69.9%       | -7.9%       | -7.0%       | 5.8%           |

# Private Investments

## Background

John Doe  
John Doe

# Portfolio History

- LTF program initiated in 1986
  - 10% Allocation *to 12 min*
- PUF program initiated in 1989
  - 11/88 Constitutional Amendment authorizing prudent person standard
  - 10% Allocation *to 20 min*

# Portfolio History (cont.)

- Program suspended mid FY1992 by Chairman BOR
  - Reasons
    - ✓ Ramp up in commitments - 31 months
    - ✓ early losses on direct investments in WTC
    - ✓ J curve
  - Portfolio Status
    - \$4.9m LTF. 100% debt
    - 5.7% 2.4%
  - Result
    - » out of market for 2.5 years
    - » portfolio in net liquidation
      - Risk of capital > downsize

✓ LTF: 5.7%  
↳ well diversified but fundamentally misaligned

# Portfolio History (cont.)

- Program resurrected - 5 year plan approved by AMC beginning FY1995
  - 10% allocation reaffirmed
  - commit \$1.1 billion to reach \$800 million target allocation by 8/99
    - » '95:\$285; '96:\$265; '97:\$220; '98:\$173; '99:\$126
  - target sub-allocations:
    - » 65/25/10 % buy-outs/mezzanine/venture capital

# 1995 Actual vs Plan

- » commitments: \$287MM vs \$280MM to 17 funds
- » drawdowns: \$41MM vs. \$79MM
- » undrawn commitments: \$290MM vs \$239MM.
- » FYE Value: \$277MM vs \$269MM
- » exposure:
  - PUF 4.2% vs. 4.6%
  - LTF 3.4% vs. 3.9%
- » performance:
  - PUF vs. S&P Index +5% : 19.5% vs 12.9%
  - LTF vs. S&P Index +5% : 13.4% vs 18.1%

- 30 funds  
- better  
- 8 institutional chart

# 1996 YTD Actual vs Plan

- » commitments: \$49MM vs \$267MM to 9 funds
- » drawdowns: \$33MM vs. \$142MM
- » undrawn commitments: \$239MM vs. \$290MM
- » FYE Value: \$327MM vs \$441MM
- » exposure:
  - PUF 4.9% vs. 7.3%
  - LTF 4.2% vs. 5.2%
- » performance:
  - PUF vs. S&P Index +5% : 20.2% vs 19.4%
  - LTF vs. S&P Index +5% : 13.3% vs 19.0%

# Projected Activity - Balance FY1996

- Commit \$100MM
  - Thayer Equity Investors III, L.P. - \$20MM\*
  - Wand Partners L.P. - \$30MM\*
  - Commitment #13
  - Commitment # 14

\* Scheduled for Board approval April 17, 1996

# Private Investments - Issues

- Inadequate Staffing
- Implementation Direct Co-Investment Program
- Execution of LTF Inflation Hedging Investment Strategy
- Resolution of State Auditor Recommendations
  - Independent Determination of Prudence of Private Investments for PUF
  - Accounting Treatment of Partnership Fees and Carried Interest
  - Compliance with Investment Policy

## Private Investments - Issues (cont.)

- Upgrade of P.I. Portfolio Management System
- Portfolio Returns Will Decline in Short Run

**Private Investments Commitment Activity**  
**By Date of Approval**

|   | 1995    |             |             | 1996        |             |         | 1997    |         |         | 1998 |       |       | 1999  |       |  |
|---|---------|-------------|-------------|-------------|-------------|---------|---------|---------|---------|------|-------|-------|-------|-------|--|
|   | Total   | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter | Total   | Total   | 1997    | 1998    | 1999 | Total | Total | Total | Total |  |
| The Woodlands/Essex Venture Fund III, L.P.                                  | \$5.0   |             |             |             |             |         |         |         |         |      |       |       |       |       |  |
| Austin Ventures IV, L.P.  | \$5.0   |             |             |             |             |         |         |         |         |      |       |       |       |       |  |
| Rice Partners II, L.P.  | \$25.0  |             |             |             |             |         |         |         |         |      |       |       |       |       |  |
| Citicorp Mezzanine Partners, L.P.   | \$25.0  |             |             |             |             |         |         |         |         |      |       |       |       |       |  |
| Clayton, Dubilier & Rice Fund V, L.P.                                       | \$20.0  |             |             |             |             |         |         |         |         |      |       |       |       |       |  |
| Carlyle Partners II, L.P.   | \$10.0  |             |             |             |             |         |         |         |         |      |       |       |       |       |  |
| KB Mezzanine Partners II, L.P.  | \$25.0  |             |             |             |             |         |         |         |         |      |       |       |       |       |  |
| Wingate Partners II, L.P.   | \$15.0  |             |             |             |             |         |         |         |         |      |       |       |       |       |  |
| Morgenthaler Ventures IV, L.P.  | \$15.0  |             |             |             |             |         |         |         |         |      |       |       |       |       |  |
| SCF III, L.P.   | \$20.0  |             |             |             |             |         |         |         |         |      |       |       |       |       |  |
| North American Fund II, L.P.  | \$15.0  |             |             |             |             |         |         |         |         |      |       |       |       |       |  |
| PMI Mezzanine Fund, L.P.  | \$25.0  |             |             |             |             |         |         |         |         |      |       |       |       |       |  |
| Asian Corporate Finance Fund, L.P.  | \$20.0  |             |             |             |             |         |         |         |         |      |       |       |       |       |  |
| Technologies for Information & Entertainment III, L.P.                      | \$10.0  |             |             |             |             |         |         |         |         |      |       |       |       |       |  |
| Texas Growth Fund II  | \$10.0  |             |             |             |             |         |         |         |         |      |       |       |       |       |  |
| VS&A Communications Partners II, L.P.                                       | \$30.0  |             |             |             |             |         |         |         |         |      |       |       |       |       |  |
| Information Technology Partners, L.P.*                                      | \$10.0  |             |             |             |             |         |         |         |         |      |       |       |       |       |  |
| <br>Cortec Group  |         |             |             |             |             |         |         |         |         |      |       |       |       |       |  |
| Amperseand Ventures   |         |             |             |             |             |         |         |         |         |      |       |       |       |       |  |
| Energy Arrow E. TX Pinnacle Reef Play                                       |         |             |             |             |             |         |         |         |         |      |       |       |       |       |  |
| 3i  |         |             |             |             |             |         |         |         |         |      |       |       |       |       |  |
| CVC European Equity Partners L.P.   |         |             |             |             |             |         |         |         |         |      |       |       |       |       |  |
| CWB Capital Partners Fund II  |         |             |             |             |             |         |         |         |         |      |       |       |       |       |  |
| Willis Stein & Partners, L.P.   |         |             |             |             |             |         |         |         |         |      |       |       |       |       |  |
| Atlantic Medical Partners   |         |             |             |             |             |         |         |         |         |      |       |       |       |       |  |
| Brentwood Associates  |         |             |             |             |             |         |         |         |         |      |       |       |       |       |  |
| <i>New Energy Partners, II<br/>West Program<br/>Latin America Program**</i> |         |             |             |             |             |         |         |         |         |      |       |       |       |       |  |
|   | \$285.0 | \$20.0      | \$147.0     | \$50.0      | \$35.0      | \$252.0 | \$220.0 | \$173.0 | \$126.0 |      |       |       |       |       |  |

\*name change from New Horizon Partners, L.P.

\*\*subject to further due diligence

# **The University of Texas Investment Management Company**

## **Balance Sheet**

**March 31, 1996**

**(unaudited)**

### **Assets**

#### **Current Assets**

|  |                            |
|--|----------------------------|
| Cash   | \$ 1,333,384               |
| Prepaid expenses   | 282,665                    |
| Total current assets   | <u>1,616,049</u>           |
| Fixed assets, at cost, net of accumulated depreciation of \$10,696 | 629,743                    |
| Organizational costs, net of accumulated amortization of \$811     | 47,880                     |
| Total assets   | <u><u>\$ 2,293,672</u></u> |

### **Liabilities and Fund Balance**

#### **Current liabilities**

|                                       |                            |
|---------------------------------------|----------------------------|
| Accounts payable and accrued expenses | \$ 34,944                  |
| Deferred income                       | <u>921,767</u>             |
| Total current liabilities             | 956,711                    |
| Fund balance                          | 1,336,961                  |
| Total liabilities and fund balance    | <u><u>\$ 2,293,672</u></u> |

# **The University of Texas Investment Management Company**

## **Statement of Revenue, Expenses and Changes in Fund Balance**

For the period from inception (March 1, 1996) through March 31, 1996

(unaudited)

### **Revenue**

|                |                |
|----------------|----------------|
| Management Fee | \$ 460,884     |
| Director Fees  | 2,000          |
| Total Revenue  | <u>462,884</u> |

### **Expenses**

|                                 |                     |
|---------------------------------|---------------------|
| Salaries                        | 151,854             |
| Employee benefits               | 18,586              |
| Payroll taxes                   | 16,309              |
| General Operating               | 17,448              |
| Depreciation and Amortization   | 11,507              |
| Lease                           | 17,884              |
| Professional fees               | 0                   |
| Insurance                       | <u>23,335</u>       |
| Total expenses                  | <u>256,923</u>      |
| Excess of revenue over expenses | \$ 205,961          |
| Fund balance at inception       | 0                   |
| Capital Contribution            | <u>1,131,000</u>    |
| Fund balance, end of period     | <u>\$ 1,336,961</u> |

**The University of Texas Investment Management Company**  
Statement of Cash Flows  
For the period from inception (March 1, 1996) through March 31, 1996  
(unaudited)

#### **Cash flows from operating activities:**

|   |               |
|---|---------------|
| Excess of revenues over expenses  | \$ 205,961    |
| Adjustments to reconcile excess of revenues over expenses to net cash provided by operating activities: |               |
| Depreciation and amortization   | 11,507        |
| Change in assets and liabilities:   |               |
| Increase in prepaid expenses  | (282,665)     |
| Increase in accounts payable and accrued expenses   | 34,944        |
| Increase in deferred income   | 921,767       |
| Total adjustments   | <hr/> 685,553 |
| Net cash provided by operating activities   | 891,514       |

#### **Cash flows from investing activities:**

|  |          |
|--|----------|
| Purchase of equipment                      | (9,439)  |
| Payment of organizational costs            | (48,691) |
| Net cash expended for investing activities | (58,130) |

#### **Cash flows from financing activities:**

|   |                |
|---|----------------|
| Proceeds for working capital reserve      | <u>500,000</u> |
| Net cash provided by financing activities | <u>500,000</u> |

Net increase in cash and cash equivalents 1,333,384

#### **Cash and cash equivalents:**

|               |              |
|---------------|--------------|
| At inception  | -            |
| End of period | \$ 1,333,384 |

**Supplemental schedule of noncash investing and financing activities:**

In conjunction with the organization of the Company, the Company received equipment of \$631,000 from The University of Texas System.

## 1996 Annual Fee and Allocation Schedule

|                                     | PUF              | U.T. Funds       |                |                | Separate<br>Funds | Q-EIE          | Total             |
|-------------------------------------|------------------|------------------|----------------|----------------|-------------------|----------------|-------------------|
|                                     |                  | Pooled Funds     | STF            | Other          |                   |                |                   |
|                                     | PUF              | LTF              | S/TF           | STF            |                   |                |                   |
| Market Value 2/29/96 (\$ millions)  | 4,958.5          | 1,549.7          | 1123.7         | 526.2          | 181.9             |                | 8,340.0           |
| <b>Projected Expenses</b>           |                  |                  |                |                |                   |                |                   |
| UTIMCO Services                     | 2,028,788        | 2,169,759        | 332,055        | 0              | 0                 | 0              | 4,530,602         |
| Ext. Port. Mgmt. Fees               | 2,997,736        | 2,640,838        | 0              | 947,160        | 0                 | 0              | 6,585,734         |
| Ext. Port. Mgmt. Fees Reserve (15%) | 449,660          | 0                | 0              | 0              | 0                 | 0              | 449,660           |
| Custodian Fees                      | 305,000          | 214,021          | 47,675         | 0              | 2,746             | 0              | 569,442           |
| Performance Compensation            | 0                | 0                | 0              | 0              | 338,937           | 0              | 338,937           |
| <b>TOTAL</b>                        | <b>5,781,184</b> | <b>5,024,618</b> | <b>379,730</b> | <b>947,160</b> | <b>2,746</b>      | <b>338,937</b> | <b>12,474,375</b> |
| <b>Percentage of Market Value</b>   |                  |                  |                |                |                   |                |                   |
| UTIMCO Services                     | 0.041%           | 0.140%           | 0.030%         | 0.000%         | 0.000%            | n/a            | 0.054%            |
| Ext. Port. Mgmt. Fees               | 0.060%           | 0.170%           | 0.000%         | 0.180%         | 0.000%            | n/a            | 0.079%            |
| Ext. Port. Mgmt. Fees Reserve (15%) | 0.009%           | 0.000%           | 0.000%         | 0.000%         | 0.000%            | n/a            | 0.005%            |
| Custodian Fees                      | 0.006%           | 0.014%           | 0.004%         | 0.000%         | 0.002%            | n/a            | 0.007%            |
| Performance Compensation            | 0.000%           | 0.000%           | 0.000%         | 0.000%         | 0.000%            | n/a            | 0.004%            |
| <b>TOTAL</b>                        | <b>0.117%</b>    | <b>0.324%</b>    | <b>0.034%</b>  | <b>0.180%</b>  | <b>0.002%</b>     | <b>n/a</b>     | <b>0.150%</b>     |

## 1997 Annual Fee and Allocation Schedule

|   | <u>PUF</u>       | <u>U.T. Funds</u>   |                | <u>Separate Funds</u> |               | <u>Q-EIE</u>   |                | <u>Total</u>      |       |
|---|------------------|---------------------|----------------|-----------------------|---------------|----------------|----------------|-------------------|-------|
|   | <u>PUF</u>       | <u>Pooled Funds</u> |                | <u>STF</u>            |               | <u> </u>       |                | <u> </u>          |       |
|   | PUF              |                     |                | S/T/F                 | S/T/F         | S/T/F          | S/T/F          | S/T/F             | S/T/F |
|   | LTF              |                     |                |                       |               |                |                |                   |       |
| <b>Market Value 2/29/96 (\$ millions)</b> | <b>5,280.7</b>   | 1,694.9             | 1266.8         | 593.5                 | 170.7         |                |                | <b>9,006.6</b>    |       |
| <b>Projected Expenses</b>                 |                  |                     |                |                       |               |                |                |                   |       |
| UTIMCO Services(1)                        |                  | 2,127.872           | 2,284.382      | 344.417               | 0             | 0              | 0              | 4,757.147         |       |
| Ext. Port. Mgmt. Fees                     | 3,231,621        | 2,032,165           | 0              | 1,068,300             | 0             | 0              | 0              | 6,332,086         |       |
| Ext. Port. Mgmt. Fees Reserve (15%)       | 484,743          | 0                   | 0              | 0                     | 0             | 0              | 0              | 484,743           |       |
| Custodian Fees                            | 258,363          | 217,465             | 64,591         | 0                     | 2,500         | 0              | 0              | 542,919           |       |
| Performance Compensation                  | 0                | 0                   | 0              | 0                     | 0             | 355,884        | 355,884        | 355,884           |       |
| <b>TOTAL</b>                              | <b>6,102,599</b> | <b>4,534,012</b>    | <b>409,008</b> | <b>1,068,300</b>      | <b>2,500</b>  | <b>355,884</b> | <b>355,884</b> | <b>12,472,779</b> |       |
| <b>Percentage of Market Value</b>         |                  |                     |                |                       |               |                |                |                   |       |
| UTIMCO Services                           | 0.040%           | 0.135%              | 0.027%         | 0.000%                | 0.000%        | n/a            | 0.052%         |                   |       |
| Ext. Port. Mgmt. Fees                     | 0.061%           | 0.120%              | 0.000%         | 0.180%                | 0.000%        | n/a            | 0.070%         |                   |       |
| Ext. Port. Mgmt. Fees Reserve (15%)       | 0.009%           | 0.000%              | 0.000%         | 0.000%                | 0.000%        | n/a            | 0.005%         |                   |       |
| Custodian Fees                            | 0.005%           | 0.013%              | 0.005%         | 0.000%                | 0.001%        | n/a            | 0.006%         |                   |       |
| Performance Compensation                  | 0.000%           | 0.000%              | 0.000%         | 0.000%                | 0.000%        | n/a            | 0.004%         |                   |       |
| <b>TOTAL</b>                              | <b>0.116%</b>    | <b>0.263%</b>       | <b>0.032%</b>  | <b>0.180%</b>         | <b>0.001%</b> | <b>n/a</b>     | <b>0.138%</b>  |                   |       |

(1) Allocation Ratio: PUF-44.73%, LTF-48.02%, SITF-7.24%